

SAS® EVAAS® Pricing Proposal

State of Michigan

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Contact Info

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SAS® EVAAS® Reporting Options for the State of Michigan

2013 – 2014 School Year

Value-Added Metrics and Student Projections for Grades 4-8

- *Assumes student count of up to 570,000 students.*
- *Includes all reporting through a web-hosted application along with Student-Teacher Linkages and the Export Feature.*

Item	Total
District/School/Teacher-Level Value-Added and Individual Student-Level Projections:	$1,995,000
Student-Teacher Linkages/Roster Verification:	$570,000
Export Feature:	$114,000
Sub-Total:	**$2,679,000**
SAS New Partner Discount:	**($684,000)**
Total State of Michigan Pricing for 2013 – 2014:**	**$1,995,000**

**It is anticipated that the Student-Teacher Linkages work will be begin in Fall 2013 while the remaining items will be completed in Spring/Summer 2014.

2014 – 2015 School Year

Value-Added Metrics and Student Projections for Grades 3-12

- *Assumes student count of up to 1,150,000 students.*
- *Includes all reporting through a web-hosted application along with Student-Teacher Linkages and the Export Feature.*

Item	Total
District/School/Teacher-Level Value-Added and Individual Student-Level Projections:	$4,025,000
Student-Teacher Linkages/Roster Verification:	$1,150,000
Export Feature:	$230,000
Sub-Total:	**$5,405,000**
SAS New Partner Discount:	**($1,380,000)**
Total State of Michigan Pricing for 2013 – 2014:**	**$4,025,000**

**It is anticipated that the Student-Teacher Linkages work will be begin in Fall 2014 while the remaining items will be completed in Spring/Summer 2015.

SAS® EVAAS® Training Options for the State of Michigan

SAS® EVAAS® 101 for School Leadership Teams

This comprehensive course will equip school leaders and central office personnel to use their EVAAS reporting effectively to better meet the needs of students at all achievement levels. Six hours of instructional time combined with a series of assignments designed to deepen the participants' understanding of their own reporting will provide participants with the tools they need to

- Lead discussions about the reporting with others in their school
- Discuss individual teacher reporting with confidence in a positive, productive manner
- Use the reporting to help teachers plan for differentiated instruction
- Use the reporting for resource planning and course placement
- Help teachers target professional development opportunities to maximize personal professional growth

Typically, we deliver the instruction in two or three sessions spaced several weeks apart. Throughout the course participants will be provided with course materials that offer a simple, user friendly framework for sharing insights from the reporting with others in their school.

The course focuses on the key reports and features in the system:

- District and School Value-Added Reports
- District and School Diagnostic Reports
- Teacher Reports (Value-Added and Diagnostic)
- Student Projections
- Student Search and Custom Student Reports

Having a clear and complete understanding of these key reports and features provides educators with a strong foundation for using the entire reporting system.

The topics covered in the course can be customized to meet the state's goals.

Costs depend on the number of sessions, number of participants, and whether the instruction is delivered on site, virtually, or a combination of the two.

Weekly Webinars

Each week, EVAAS Educator Support Specialists will offer virtual sessions on the EVAAS reporting via Webinar. The content of these sessions can be customized to meet the state's needs. These sessions will cover

- Key reports in the system, focusing on how to interpret and use the data effectively
- How to use EVAAS reporting to support continuous improvement, resource allocation, appropriate course placement for students, intervention planning, and other efforts
- Frequently Asked Questions about the reporting system
- How to manage user accounts (for school and district administrators)
- Other topics identified by the state department of education

4 half-hour sessions per week (total of 200 sessions per year): $40,000

Private, School-Specific Coaching Sessions

Each school will have the opportunity to schedule a 60-minute private coaching session with a SAS EVAAS Educator Support Specialist, delivered via Webinar. In these sessions the SAS EVAAS Educator Support Specialist will guide participants through their own school's reporting, offering insights on patterns in the data and ensuring that school personnel have a clear understanding of correct report interpretation. Attendees for each school's session can include school administrators, teachers, and other school or district personnel as appropriate.

$400 per 60-minute session

Virtual Learning Modules

To help ensure that all educators have sufficient guidance in interpreting the reporting and using the data effectively, we can provide virtual learning modules within the reporting system. Each of these modules covers a report or feature in the system and explains

- The methodology that was used to create the report (in accessible, conceptual terms)
- Correct interpretation of the data
- Appropriate use of the report
- Navigation, data filtering, and querying options

A full suite of modules to cover the reporting system, made available for all users statewide: $100,000

Core Team Training

With a statewide implementation, it's important for key personnel to gain a deep and thorough understanding of the reporting system so they can offer guidance and support for educators throughout the state. To meet that goal, we recommend advanced training for a core team identified by the state department of education. This training will provide

- A deeper, more technical explanation of the analytic methodologies
- Clear explanations of nuances in report interpretation
- Case studies that illustrate effective use of the reporting
- Guidance on responding to tough questions from educators

Training would consist of two half-day sessions taught on site, followed by monthly sessions delivered via Webinar year round. The Core Team would be assigned an EVAAS Educator Support Specialist who would be available throughout the year for consultation.

Core Team members would be required to attend and observe a minimum number of coaching and training sessions provided by EVAAS Educator Support Specialists. Then, each Core Team member would facilitate several coaching or training sessions with an EVAAS Educator Support Specialist in attendance. After each session, the EVAAS Specialist would offer constructive feedback and coaching.

Advanced training for a core team not to exceed 10 people: $56,250