

SEPTEMBER 29 DAILY BRIEFING

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Thurs., Sept. 29 BEIJING - SHANGHAI

6:00 am

Depart hotel for airport

Transportation provided by the Park Hyatt Hotel

Governor Rick Snyder
Keith Creagh
Michael Finney
Doug Smith
Therese Thill
Bridget Beckman
Geraldyn Lasher
Mike Shore
Joe Gasper
Shusheng Wang, Miller Canfield
Olivia Deng, Miller Canfield

8:30 am

Depart Beijing on Air China 1501 for Shanghai

10:40 am

Arrive in Shanghai, Hongqiao Airport

Vehicles provided by the Park Hyatt Shanghai Hotel. Detrich Speights meets the delegation in Shanghai

11:45 am

Arrive at Hotel. Detrich will have checked in the Governor.

Park Hyatt Shanghai
100 Century Avenue
Pudong New area, Shanghai, 200120
Peoples Republic of China
telephone +86 21 6888 1234
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parkhyattshanghai.com

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12:00-1:30 pm

**Lunch with Yangfeng Visteon Automotive Trim Systems Co., Ltd.
Salon II at the Park Hyatt Shanghai**

An automotive interior trim supplier, they established a 220,000 SF facility in Harrison Township (their second plant in Macomb County). The total approximate value of their investments in the Detroit Region was \$18 million and created approximately 185 jobs. Yanfeng is looking for acquisition targets also.

Participants:

Governor Rick Snyder
Michael Finney, Pres, MEDC
Doug Smith, Sr VP, MEDC
Therese Thill, Director, MEDC
Shusheng Wang, Principal, Miller Canfield

Mr. Robert Pyle, President
Mr. Zhengang Ma, Vice President
Mr. Steve Ward, Vice President

2:00 – 2:40 pm

**Meeting with Shanghai Automotive Industry Corporation (SAIC) –
Salon IV at the Park Hyatt Shanghai**

One of the largest manufacturers of vehicles in China and partner with GM, they have had a presence in Troy (Oakland County) for more than 10 years.

Participants: Governor Rick Snyder
Michael Finney, Pres, MEDC
Doug Smith, Sr VP, MEDC
Therese Thill, Director, MEDC
Shusheng Wang, Principal, Miller Canfield

Maureen Krauss, Director, Oakland County

Mr. Maoyuan HU, Chairman of SAIC
Mr. Guopu XIAO, Vice President of SAIC MOTOR
Mr. Huaijing YANG, Director of Economic Operations of SAIC
Mr. Yongzhou CHEN, General Manager of SAIC USA, INC.
Ms. Zheng ZHOU, Interpreter

3:00 – 3:40 pm

**Meeting with ChangAn Motors
Salon IV at the Park Hyatt Shanghai**

Thank ChangAn for their investment in Michigan. In 2010, ChangAn established its R&D center in Plymouth, Michigan, which was the first R&D center by a Chinese OEM in the U.S. ChangAn's US R&D operation will focus on chassis research, design, development and construction, with the benefits primarily applied to future mid- and high-grade sedans and SUVs.

Participants: Governor Rick Snyder
Michael Finney, Pres, MEDC
Doug Smith, Sr VP, MEDC
Therese Thill, Director, MEDC
Shusheng Wang, Principal, Miller Canfield
Robert Ficano, Wayne County Executive

Mr. Gang Feng, VP of ChangAn Engineering Institute
Mr. Jianmin Gu, Chief Engineer of ChangAn Engineering Institute

3:50 – 4:30 pm

**Shanghai Daimay Automotive Interior Co., Ltd.
Salon IV at the Park Hyatt Shanghai**

Last year this Chinese automotive parts supplier purchased a 220,000 square foot building for use as an office and warehouse in Redford Township (Wayne County). The approximate value of the investment was \$4 million and created 100 jobs, and had \$100 million in sales last year. This meeting is to thank Shanghai Daimay Automotive Interior for

their investment in Michigan and encourage further investment in the state. They are looking for small to mid-sized companies to acquire.

Participants:

Governor Rick Snyder
Michael Finney, Pres, MEDC
Doug Smith, Sr VP, MEDC
Therese Thill, Director, MEDC
Shusheng Wang, Principal, Miller Canfield
Robert Ficano, Wayne County Executive

Mr. Yuntai Jiang, Chairman/CEO
Mr. Alan Wang, Director of Overseas Business

4:30 – 4:45

PRESS AVAIL

4:50 – 6:00 pm

Unscheduled

6:00 – 8:00 pm

Michigan Reception hosted by Dow Chemical
Salon VI of the Park Hyatt Hotel

Hosted by Dow Chemical, attended by CEOs or regional VPs from Michigan-based companies with operations in China; potential Chinese investors and companies (including the afternoon prospects, if possible); significant Michigan university alumni; a delegation of MI companies traveling with the Detroit Chinese Business Association (DCBA) and the Michigan delegation traveling with Governor Snyder (state government representatives, university presidents, local partners, attending MI press, etc.).

Participants:

All members of the Michigan delegation

Complete guest list will be attached

Agenda:

6:00 – reception begins
6:30 – Peter Sykes, Pres. Dow Greater China does intro
6:40 - Governor gives welcome, has brief remarks and toast

8:00 – 10:00 pm

Private business dinner
Salon III of the Park Hyatt Shanghai

This dinner will serve as an opportunity for the Governor to meet and interact with Chinese companies who have made direct investment in Michigan, or may. As relationship building is perhaps the most important aspect to developing projects with Chinese firms, the opportunity for the Governor to thank those companies who have made investments already, and listen to their questions or concerns, will go very far in cementing their ties to Michigan, and may favorably impact the prospects in the room

Participants:

Governor Rick Snyder
Michael Finney, Pres, MEDC
Keith Creagh, Director, Agriculture
Doug Smith, Sr VP, MEDC
Therese Thill, Director, MEDC

Shusheng Wang, Principal, Miller Canfield

TBD, GM

William Periam, Director, Business Strategy, APA Ford

Chantal Lenard, Vice President of Marketing, APA Ford

TBD, Chrysler

Peter Sykes, President, Dow China

TBD, Dow China

Mr. Xiaofeng Zhou, CEO Ningbo Huaxiang Electronic Co., Ltd.

Mr. Pablo Baroja, President of Grupo Antolin Asia Pacific,

Ningbo Huaxiang Electronic Co. Ltd

Mr. Gary Zhu, VP of Jiangyin Molds (Revstone US JV Partner)

Mr. Yu Zhang, President of Revstone China

Mr. Tongsheng Zhang C&U Chairman/CEO

Mr. Wenchun Zou, C&U Group, Ltd.

10:00 – 11:00 pm Phone calls

Shanghai Business Luncheon

September 29, 2011

EVENT

ORGANIZER/POC:

Therese Thill, MEDC
517-241-9872

TIME:

12:00 – 1:30 p.m.

LOCATION:

Salon II, 86th floor, Park Hyatt Hotel

PURPOSE:

A luncheon with Yanfeng, which has several locations in Harrison Township, Macomb Co. Yanfeng is looking for acquisition targets also.

PRESS:

Not included

GOV ATTIRE:

Suit and tie

MEETING

PARTICIPANTS:

Governor Snyder
Michael Finney, Pres, MEDC
Doug Smith, Sr VP, MEDC
Therese Thill, Director, MEDC
Shusheng Wang, Principal, Miller Canfield

Mr. Robert Pyle, President
Mr. Zhengang Ma, Vice President
Mr. Steve Ward, Vice President

THANK YOUS:

Therese Thill

AGENDA:

Introductions and card exchange, general discussion and finally a gift exchange.

NOTES:

Talking points for this meeting are:

- Why invest in Michigan
 - Strong automotive tradition
 - Highly skilled workforce – ranks 4th in the U.S. for high-tech employment
 - World-class education – ranked 4th in number of engineering degrees
 - Collaborative partnership with union
 - Innovative and dynamic business culture
 - Government support
 - Tax incentives
 - State and local partners offer a true sense of partnership
 - Existing infrastructure
 - Great quality of life!
- Unionization is not a problem

Please note that Rep. Anthony Forlini called to encourage a meeting with Yanfeng. He was involved in their location to Harrison Township.

<http://www.macombdaily.com/articles/2011/03/31/business/doc4d93bc29ebe2a315108101.txt>

BACKGROUND:

An automotive interior trim supplier, they established a 220,000 SF facility in Harrison Township (their second plant in Macomb County). The total approximate value of their investments in the Detroit Region was \$18 million and created approximately 185 jobs

Yanfeng Visteon Automotive Tooling Co., Ltd. was founded in Dec. 2006 as a joint venture established by Yanfeng Visteon Automotive Trim Systems Co., Ltd., Shanghai Automotive Industry Corporation and Visteon Corporation.

Capable of manufacture of automotive Instrument Panel, Door Panel, Bumper and other interior & exterior tools and fixture, with products category of injection tools, foaming tools, hot-pressure molding tools etc., its main business covers large, complex, high-matching-required and craftsmanship-special tools & fixture.

Company website:

http://www.yf.sh.cn/about/about_3_yfmj_en.htm

<http://www.macombcountymi.gov/mcped/In%20the%20news%20files/January%202010/Chinese%20firm%20picks%20Macomb.pdf>

Meeting with Shanghai Automotive Industry Corporation

September 29, 2011

EVENT

ORGANIZER/POC:

Therese Thill, MEDC
517-241-9872

TIME:

2:00 – 2:40 pm

LOCATION:

Salon IV, 86th floor, Park Hyatt Hotel

PURPOSE/ASK:

Shanghai Automotive Industry Corporation (SAIC) - One of the largest manufacturers of vehicles in China and partner with GM, they have had a presence in Troy (Oakland County) for more than 10 years.

PRESS:

Confidential Project. Not included

GOV ATTIRE:

Suit and tie

MEETING

PARTICIPANTS:

Governor Snyder
Michael Finney, Pres, MEDC
Doug Smith, Sr VP, MEDC
Therese Thill, Director, MEDC
Shusheng Wang, Principal, Miller Canfield

Maureen Krauss, Dir Oakland County Community and Economic Development

Mr. Maoyuan HU, Chairman of SAIC
Mr. Guopu XIAO, Vice President of SAIC MOTOR
Mr. Huaijing YANG, Director of Economic Operations of SAIC
Mr. Yongzhou CHEN, General Manager of SAIC USA INC.
MS. Zheng ZHOU, Interpreter

THANK YOUS:

Therese Thill

AGENDA:

There will be an exchange of business cards at the beginning of the meeting. At the end of the discussion, an exchange of gifts. While local partners who have Shanghai

Automotive operations are a part of this meeting, due to the short amount of time, Mike Finney will lead the meeting.

NOTES:

Talking points for this meeting are:

- Health of the MI auto industry
- Why invest in Michigan
 - Strong automotive tradition
 - Highly skilled workforce – ranks 4th in the U.S. for high-tech employment
 - World-class education – ranked 4th in number of engineering degrees
 - Collaborative partnership with union
 - Innovative and dynamic business culture
 - Government support
 - Tax incentives
 - State and local partners offer a true sense of partnership
 - Existing infrastructure
 - Great quality of life!
- Unionization is not a problem

BACKGROUND:

Shanghai Automotive Industry Corporation (“SAIC”)

SAIC is the No. 1 automotive OEM in China and is based in Shanghai, China. The government-owned corporation has controlling stakes in SAIC Motor (79%) and HUAYU Auto (60%), an auto components supply company. Through its joint venture with GM, Shanghai General Motors (SGM) makes vehicles under the Buick, Chevrolet, and other GM brands, for the Chinese market. SAIC makes passenger cars, including its own Roewe brand sedan, as well as commercial trucks, buses, and tractors, and related components. The company's other interests include car leasing, auto parts wholesale and retail, and financing. It has multiple production facilities in China, and branches in the US, Europe, Japan, and Korea. In 2010, it sold 3.5 million vehicles in China with revenue of over RMB 310 Billion. It has been one of the Fortune 500 for seven consecutive years.

In the February of 1998, as a crucial step to open up the overseas market, the headquarters for the North America branch of SAIC Group officially moved from Los Angeles to Detroit in Michigan. The branch will devote to the promotion of understanding, communication and cooperation between SAIC Group and other world-renowned automotive giants. Especially it will create favorable conditions form the component manufacturers within SAIC Group to seek business opportunities in the OEM and AM

market. It will also utilize the advantages of worldwide purchasing process to import materials for companies of SAIC Group at a preferential price.

A123's growing list of customers includes BAE, Eaton, Fisker, Navistar, Shanghai Automotive Industry Corporation (SAIC)

<http://www.saicgroup.com>

<http://www.saicusa.com/index.php?pg=3>

Meeting with ChangAn Motors

September 29, 2011

EVENT

ORGANIZER/POC:

Therese Thill, MEDC
517-241-9872

TIME:

3:00 – 3:40 PM

LOCATION:

Salon IV, 86th floor, Park Hyatt Shanghai

PURPOSE/ASK:

Thank Changan for their investment in Michigan. In 2010, ChangAn established its R&D center in Plymouth, Michigan, which was the first R&D center by a Chinese OEM in the U.S. Changan's US R&D operation will focus on chassis research, design, development and construction, with the benefits primarily applied to future mid- and high-grade sedans and SUVs.

The Chinese automaker was considering locations in Ohio, California and China, but the Michigan Economic Growth Authority won ChangAn over with a tax incentive deal worth \$1.7 million over seven years. The project is expected to create 161 new jobs.

PRESS:

Confidential project. Not included

GOV ATTIRE:

Suit and tie

MEETING

PARTICIPANTS:

Governor Snyder
Michael Finney, Pres, MEDC
Doug Smith, Sr VP, MEDC
Therese Thill, Director, MEDC
Shusheng Wang, Principal, Miller Canfield

Wayne County representative
Sandy Baruah, Pres., Detroit Regional Chamber of Commerce

Mr. Gang Feng, VP of ChangAn Engineering Institute
Mr. Jianmin Gu, Chief Engineer of ChangAn Engineering Institute

THANK YOUS:

Therese Thill

AGENDA:

There will be an exchange of business cards at the beginning of the meeting. At the end of the discussion, an exchange of gifts. While local partners who have ChangAn operations are a part of this meeting, due to the short amount of time, Mike Finney will lead the meeting.

NOTES:

Talking points for this meeting are:

- See separate sheet - Why Michigan for Automotive
- Why invest in Michigan
 - Strong automotive tradition
 - Highly skilled workforce – ranks 4th in the U.S. for high-tech employment
 - World-class education – ranked 4th in number of engineering degrees
 - Collaborative partnership with union
 - Innovative and dynamic business culture
 - Government support
 - Tax incentives
 - State and local partners offer a true sense of partnership
 - Existing infrastructure
 - Great quality of life!
- Unionization is not a problem

BACKGROUND:

ChangAn Automobile Co., Ltd (“ChangAn”)

Born in 1862, ChangAn was a pioneer of China’s modern industry. To date, ChangAn has a history of over a century. It is one of the first-class enterprises of Chinese auto industry. With solid production strength, Changan has four major production bases in Chongqing, Hebei, Jiangsu, and Jiangxi Province across China, including 11 complete vehicle plants and 2 engine plants, with the annual yearly capacity of 2.0 million vehicles and 1.5 million engines.

ChangAn also has six production bases in Asia, America, Africa and Europe. A three-country-five-place researching and developing pattern is formed in China, Italy and Japan, including a series engine platform ranging from 0.8L to 2.5L. The automobile product list covers both passenger cars and commercial vehicles.

In 2010, ChangAn sold 2.37 million vehicles together with its partners such as Ford, Mazda, etc. It ranked No. 4 in China’s automotive OEMs.

<http://www.globalchana.com>

Meeting with Shanghai Daimay Automotive Interior Co., Ltd.

September 29, 2011

EVENT

ORGANIZER/POC:

Therese Thill, MEDC
517-241-9872

TIME:

3:50 – 4:30 pm

LOCATION:

Salon IV, 86th floor, Park Hyatt Hotel

PURPOSE/ASK:

Last year this Chinese automotive parts supplier purchased a 220,000 square foot building for use as an office and warehouse in Redford Township (Wayne County). The approximate value of the investment was \$4 million and created 100 jobs, and had \$100 million in sales last year. This meeting is to thank Shanghai Daimay Automotive Interior for their investment in Michigan and encourage further investment in the state. They are looking for small to mid-sized companies to acquire.

PRESS:

Not included

GOV ATTIRE:

Suit and tie

MEETING

PARTICIPANTS:

Governor Snyder
Michael Finney, Pres, MEDC
Doug Smith, Sr VP, MEDC
Therese Thill, Director, MEDC
Shusheng Wang, Principal, Miller Canfield
Wayne County representative

Mr. Yuntai Jiang, Chairman/CEO
Mr. Alan Wang, Director of Overseas Business

THANK YOUS:

Therese Thill

AGENDA:

There will be an exchange of business cards at the beginning of the meeting. At the end of the discussion, an exchange of gifts. While local partners who have Shanghai Daimay Automotive Interior operations are a part of this meeting, due to the short amount of time, Mike Finney will lead the meeting.

NOTES:

Talking points for this meeting are:

- Thank you for current presence in Michigan.
- Why invest in Michigan
 - Strong automotive tradition
 - Highly skilled workforce – ranks 4th in the U.S. for high-tech employment
 - World-class education – ranked 4th in number of engineering degrees
 - Collaborative partnership with union
 - Innovative and dynamic business culture
 - Government support
 - Tax incentives
 - State and local partners offer a true sense of partnership
 - Existing infrastructure
 - Great quality of life!
- Unionization is not a problem

BACKGROUND:

Daimay, which is headquartered in Shanghai, has over 20 years experience and expertise in supplying automotive interiors, and now has a total of 2500 employees working from Shanghai headquarters and from its 7 subsidiaries in Zhoushan, China and North America. Their main equipments are imported from Germany and the United States and the technological capabilities are magnesium/aluminum die casting, PUR and EPP foaming, and plastic injection.

Daimay's annual manufacturing capability is 1.2 million sun visors, 3 million steering wheels and 400,000 seating/vehicles. Their customers are General Motors NA, Ford Europe, Volvo NA, Daimler-Chrysler NA, Mitsubishi Japan, Shanghai GM, Chang'An Ford, Yueda KIA, FAW, Dongfeng, Jiangling, Hafei and Chery. Daimay is recognized as one of the global major manufacturers of automotive sun visor and steering wheels.

Daimay has a subsidiary in the State of Michigan which employs over 100 employees and has over \$100 million sales in the U.S. a year. It plans to acquire companies in the U.S. in the near future.

<http://www.daimay.com>

Michigan Reception

September 29, 2011

EVENT

ORGANIZER/POC:

Therese Thill, MEDC
517-241-9872

TIME:

6:00 – 8:00 p.m.

LOCATION:

Salon IV, 86th floor, Park Hyatt Shanghai Hotel

PURPOSE:

A reception to celebrate Governor Snyder's first trip to China, including representatives of Michigan businesses in China, Chinese businesses in Michigan, alumni of Michigan universities, and university representatives

PRESS:

included in the event

GOV ATTIRE:

Suit and tie

MEETING

PARTICIPANTS:

see attached guest list

THANK YOUS:

Therese Thill

AGENDA:

6:00 – reception begins
6:30 – Peter Sykes, Pres. Dow Greater China does intro
6:40 - Governor welcomes, has brief remarks and toast

NOTES:

Talking points for this meeting are:

- Thank Dow Chemical Greater China, our sponsor for this event

BACKGROUND:

Peter Sykes is President, Greater China of The Dow Chemical Company. Based in Shanghai, China, Sykes is responsible for driving relationships with government, industry and community, organizational growth and business development for this strategic region.

Prior to being named to the current position, Sykes served as President of the company's Global Automotive Systems Business based in Tokyo, Japan, and from January 2008, he also assumed the position of President for Dow Japan and Korea.

Sykes joined Dow in London, U.K. in 1981, and has since held a number of financial and operations management positions around the globe, including serving as Treasurer, Dow Japan Ltd. from 1992 to 1994, and Business Manager for Engineering Thermoplastics, Dow Chemical Pacific from 1994 to 1995. He then served as Country General Manager for Dow Chemical Thailand Ltd., and Managing Director for the SCG-Dow Group of Companies, based in Bangkok, Thailand until 2000.

After his time in Thailand, Sykes was appointed North American Commercial Director for Dow's Polystyrene business based at the company's global headquarters. His responsibilities included managing all sales and marketing activities for Polystyrene Resins in North America.

In January 2004 Sykes relocated to Singapore to become Commercial Vice President for the company's Basic and Performance Plastics businesses in the Asia Pacific region, while serving as Dow's President for ASEAN.

He has served as a director of a number of Dow joint venture companies across Asia.

Sykes holds a banking diploma from the Chartered Institute of Bankers, U.K. He is a graduate of the Financial Management Program of the Stanford University Graduate School of Business and the Executive Program of the University of Michigan in the U.S.

Dow Chemical – China

Dow entered China in as early as the 1930s. The Company has invested US\$900 million in China to date. Sales revenue in China was US\$3.7 billion in 2009. China is Dow's second largest country in terms of sales, with 5 business centers, 20 manufacturing sites and approximately 3,900 employees.

<http://www.dow.com/greaterchina/en/>

Shanghai Business Dinner

September 29, 2011

EVENT

ORGANIZER/POC:

Therese Thill

TIME:

8:00 – 10:00 pm

LOCATION:

Salon III, 86th floor, Park Hyatt Hotel

PURPOSE:

This dinner will serve as an opportunity for the Governor to meet and interact with Chinese companies who have made direct investment in Michigan, or may. As relationship building is perhaps the most important aspect to developing projects with Chinese firms, the opportunity for the Governor to thank those companies who have made investments already, and listen to their questions or concerns, will go very far in cementing their ties to Michigan, and may favorably impact the prospects in the room.

PRESS:

Not included

GOV ATTIRE:

Suit and tie

MEETING

PARTICIPANTS:

Governor Snyder
Michael Finney, Pres, MEDC
Keith Creagh, Director, Agriculture
Doug Smith, Sr VP, MEDC
Therese Thill, Director, MEDC
Shusheng Wang, Principal, Miller Canfield

Franco Amadei, Chairman, Fiat China Business Co., Ltd.
Johan Willems, VP of Communications, General Motors
William Periam, Director, Business Strategy, APA Ford
Chantal Lenard, Vice President of Marketing, APA Ford
Peter Sykes, President, Dow Greater China
Ross Ma, Director of Public Affairs, Dow Greater China
Mr. Xiaofeng Zhou, CEO Ningbo Huaxiang Electronic Co., Ltd.
Pablo Baroja, President of Grupo Antolin Asia Pacific, Ningbo Huaxiang Electronic Co. Ltd
Gary Zhu, VP of Jiangyin Molds (Revstone US JV Partner)
Yu Zhang, President of Revstone China

Tongsheng Zhang C&U Chairman/CEO
Wenchun Zou, C&U Group, Ltd.
Zhiying XU, Senior VP, Shanghai Electric

THANK YOUS:

Therese Thill

AGENDA:

Introductions and a card exchange will occur at the beginning of the meal. The Governor will welcome the guests and invite them to be seated. Seating cards will be in place. The Governor will make some brief remarks and propose a toast at the beginning of the dinner. After dinner each gift will receive a small gift.

NOTES:

Talking Points:

- 1) Michigan welcomes Chinese investment, technology partnerships, and looks to strengthen its relationship with, and standing in, China.
- 2) Michigan is undergoing substantial structural change that will benefit companies looking to invest, and help make them competitive within the NAFTA region.
- 3) Michigan is interested in learning about policies and practices that spur growth and investment and how those ideas might be implemented in our state to the same end.
- 4) How can the state make a favorable impression on your Chinese counterparts, suppliers, and customers to encourage expansion and growth in Michigan?
- 5) As there will be a significant presence automotive companies in the room, there may be questions about the state's commitment to vehicle electrification and the auto industry as a whole.

BACKGROUND:

Ningbo Huaxiang Electronic Co. Ltd. Is in negotiation to set up a Joint Venture in Michigan and then acquire partial shares of a Michigan supplier. Also looking for companies in Grand Rapids area.

Ningbo Huaxiang Electronic Co., Ltd. engages in the design, development, production, and sale of automobile parts. The company offers internal and external decorations of automobile, decorating assembly, oil can products, absorber details, parts of air condition system, protective parts of automobile wiring harness, and parts of automobile pipeline system. Its principal products comprise interior trim parts; plastic parts for engine, including engine cover, air intakes manifolds, and air filters; front and rear windshields; external trim parts, which include rear view mirrors, grills, wheel hubs, and trim parts; air conditioner ventilation ducts; wire harness protection products; and other products, such as windpipe accessories. The company was founded in 1988 and is based in Shanghai, China.

<http://www.huaxianggroup.com/enxsgs.php>

Revstone Industries, LLC manufactures, engineers, and designs innovative components for use in the transportation and heavy truck industries. The highly diversified and considerable business interests of Revstone include metals, plastics, tooling, and engineering, with a broad customer base and over 30 manufacturing facilities that span the globe. With headquarters in Lexington, Kentucky and Southfield, Michigan, Revstone is positioning itself to be a major player in global manufacturing. It plans to achieve this through a broad array of offerings to clients and a commitment to continuously develop new, specialized products for a wide range of applications from each of its strategic business units: Cast Metals, Formed Metals, and Tool & Engineering.

<http://www.revstone.com/revstone/>

<http://www.craigslist.com/article/20090719/SUB01/907189997/industrialist-hofmeister-has-history-of-building-by-buying#>

Zhang joins Revstone after serving as CEO of Techrim, vice president of Bernal Technologies and EVP of Bernal-Yawa. "I am pleased to lead Revstone into the Chinese market, which is the fastest growing market in the world," said Zhang.

"The quality of our products and our manufacturing know-how will be a welcome addition to China's large and growing transportation industry." A statement from Revstone noted that often when a company focuses on growing its presence in China, the perception is that it plans to ship jobs overseas. Zhang emphasised this was not the case for Revstone, which is committed to preserving and growing American jobs.

"Revstone's American employees and customers will also benefit," Zhang said, adding "as the improved access to affordable raw materials will add to the competitiveness of Revstone products made in America. This should be good news to our American team members."

C&U Group Co., Ltd. ("C&U")

C&U Group was founded in 1991 and is one of the largest bearing manufacturers in China, with its business varying from commercial supermarket, mechanical & electrical trade. Currently the number of employees has reached more than 10,029 and there are 120 subsidiaries (total assets of USD 456 million). In 2010, the sales revenue was USD \$1.3 billion.

C&U Group has successively been awarded "Top 100 Core Competitiveness Enterprise among Chinese Mechanical Industry", "Top 500 National Private Enterprises", and "Top 10 Efficiency Enterprise among National Priority Industries". The "C&U" is a well-known brand in China, which appraised as the "Most Competitive Brand in Chinese market" by Ministry of Commerce of China, and C&U bearings are honored as "Chinese Name-Brand Products" and "National product exemption from inspection".

In 2009, C&U moved its U.S. subsidiary from Illinois to the State of Michigan (Plymouth).

<http://www.cugroup.com/en/>

Shanghai Electric Group Co. Ltd.: Shanghai Electric Group Co., Ltd. is one of the largest diversified equipment manufacturing groups in China. It has the strength of supplying whole sets of equipments, EPC projects and comprehensive service for modern equipments.

<http://www.shanghai-electric.com/en/aboutus/Pages/default.aspx>

WISERTrade

State Exports by NAICS Database

From State: **Michigan**
 Industry: **All industries**
 Destination: **China**
 Rows selected: **31 (all rows)**

Series: **Origin of Movement**
 Sorted by: **2011 Q2 YTD**
 User Name: **naicsusr**

Unit: **Total dollar value**
 Order: **Desc**
 Runtime: **13:26:15 PM, Tue Sep 06 2011 EDT**

Rank	Code	Description	ANNUAL 2008	ANNUAL 2009	ANNUAL 2010	Q2 2010 YTD	Q2 2011 YTD	%2008- 09	%2009- 10	%2010- 11
		Total all Industries	1,287,601,558.	1,333,294,229.	2,180,945,490.	1,083,696,025.	1,217,688,830.	3.55	63.58	12.36
1	336	Transportation Equipment	432,541,221.	494,324,672.	978,581,619.	500,542,716.	608,262,067.	14.28	97.96	21.52
2	325	Chemicals	159,142,227.	180,961,331.	235,065,457.	118,678,561.	118,176,581.	13.71	29.90	-0.42
3	333	Machinery, Except Electrical	186,638,788.	155,361,163.	181,213,047.	87,085,435.	110,432,120.	-16.76	16.64	26.81
4	331	Primary Metal Manufacturing	129,480,261.	181,621,171.	356,215,417.	175,368,073.	103,663,253.	40.27	96.13	-40.89
5	910	Waste And Scrap	134,009,166.	100,473,911.	98,226,579.	49,861,235.	69,951,637.	-25.02	-2.24	40.29
6	334	Computer And Electronic Products	51,800,546.	62,218,878.	68,827,398.	24,821,537.	49,131,238.	20.11	10.62	97.94
7	332	Fabricated Metal Products, Nesoi	36,289,514.	32,289,880.	53,290,043.	23,721,727.	42,943,541.	-11.02	65.04	81.03
8	311	Food And Kindred Products	31,542,649.	28,891,927.	56,717,726.	34,236,636.	20,032,621.	-8.40	96.31	-41.49
9	327	Nonmetallic Mineral Products	17,373,179.	13,481,022.	20,638,862.	9,436,165.	18,957,857.	-22.40	53.10	100.91
10	335	Electrical Equipment, Appliances, And Component	27,499,765.	14,767,033.	21,834,822.	9,553,420.	14,794,903.	-46.30	47.86	54.86
11	339	Miscellaneous Manufactured Commodities	16,463,229.	20,845,811.	27,782,505.	13,952,399.	14,521,610.	26.62	33.28	4.08
12	326	Plastics And Rubber Products	16,179,466.	13,541,929.	18,455,752.	9,469,532.	13,249,780.	-16.30	36.29	39.92
13	337	Furniture And Fixtures	16,118,494.	9,012,748.	19,450,275.	8,022,511.	9,930,253.	-44.08	115.81	23.78
14	113	Forestry Products, Nesoi	4,975,588.	4,917,961.	7,170,150.	3,720,687.	6,535,828.	-1.16	45.80	75.66
15	322	Paper	6,441,188.	6,081,994.	13,421,824.	5,642,144.	6,303,174.	-5.58	120.68	11.72
16	324	Petroleum And Coal Products	4,765,713.	3,403,743.	5,335,935.	2,237,356.	3,111,456.	-28.58	56.77	39.07
17	990	Special Classification Provisions, Nesoi	1,350,194.	1,615,318.	2,655,987.	813,933.	2,528,006.	19.64	64.43	210.59
18	313	Textiles And Fabrics	3,342,610.	2,942,930.	2,963,667.	998,273.	1,925,008.	-11.96	0.70	92.83
19	321	Wood Products	4,268,202.	3,407,174.	7,563,887.	2,799,618.	1,522,601.	-20.17	122.00	-45.61
20	316	Leather And Allied Products	4,653,325.	1,032,792.	2,257,546.	1,439,984.	779,359.	-77.81	118.59	-45.88
21	511	Prepackaged Software	547,673.	402,979.	694,674.	229,710.	393,595.	-26.42	72.38	71.34
22	323	Printing, Publishing And Similar Products	477,366.	713,869.	365,717.	133,049.	206,964.	49.54	-48.77	55.55
23	314	Textile Mill Products	1,272,257.	154,101.	857,593.	734,347.	97,097.	-87.89	456.51	-86.78
24	212	Minerals And Ores	258,780.	323,248.	1,027,416.	106,158.	85,358.	24.91	217.84	-19.59
25	114	Fish, Fresh, Chilled, Or Frozen And Other Marine P	0.	23,500.	25,241.	18,049.	62,625.	0.inf	7.41	246.97
26	920	Used Or Second-Hand Merchandise	12,960.	48,336.	27,885.	5,850.	52,000.	272.96	-42.31	788.89
27	112	Livestock And Livestock Products	12,923.	14,597.	18,358.	12,964.	21,698.	12.95	25.77	67.37
28	312	Beverages And Tobacco Products	0.	0.	8,533.	0.	8,940.	0.nan	0.inf	0.inf
29	111	Agricultural Products	78,707.	373,312.	197,929.	10,320.	4,540.	374.31	-46.98	-56.01
30	315	Apparel And Accessories	65,567.	46,899.	17,390.	7,380.	3,120.	-28.47	-62.92	-57.72
31	211	Oil And Gas	0.	0.	36,256.	36,256.	0.	0.nan	0.inf	-100.00

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1		SHANGHAI RECEPTION	
2			
3	NAME	TITLE	COMPANY
4	Abbott, Steven	CEO	3P Enterprises
5	Alexander, Les		A123 Systems
6	Amadei, Franco	Chairman	Fiat China Business Co., Ltd.
7	Apostolos, Thomas	President	Magna Exteriors & Interiors Asia Pacific
8	Beckman, Bridget		State of Michigan
9	Blackwell, Brooke		Wayne County
10	Brekke, William	Principal Commercial Officer and AmCham Board Member	U.S. Consulate Shanghai
11	Byrnes, Pam	Executive Director	Shanghai Jiao Tong University (UM-SJTU) Joint Institute
12	Cadariu, Patrick	Global Supply Manager	Apple
13	Cao, Guangyu	Vice President	Shanghai International Automobile City
14	Chen, Edward	President	Global Optima
15	Chen, Liz	President	Nantong Daore Technology Co, Ltd.
16	Cheng, Shun Kang Cheng	CEO	Jiangsu New Concept Environmental Protection Technology Co., Ltd
17	Cheng, Shunkang	CEO	Jiansu NWC EP Co., Ltd.
18	Chiao, Benjamin Hak- Fung	Associate Professor	Shanghai University of Finance and Economics
19	Creagh, Keith		State of Michigan
20	Dai, Yuanpeng	General Manager	Shanghai Zhongli Investment Co. Ltd.
21	Deng, Mei Qing		Jiansu NWC EP Co., Ltd.
22	Deng, Olivia		Miller Canfield
23	Desautel, David	Operations Director	Welding Technology Corporation
24	Eichler, Anja		Ducker Worldwide
25	Fan, Peter	Chairman	UM Alumni Association in Taiwan
26	Ficano, Robert		Wayne County Executive
27	Finney, Michael		State of Michigan
28	Gasper, Joe		State of Michigan
29	Giacoletti, Timothy	Principal/Partner	Rehmann
30	Goh, Alex	CFO	Asia Pulp & Paper
31	Gong, Dr. Lefan	Partner	Zhong Lun Law Firm
32	Greene, Bill		Ducker Worldwide
33	Han, Xiaodong	Director	Shanghai TaiChi Automotive
34	Harden, Dean	Managing Director, Asia	Angle Advisors
35	Harrison, Peijin		Mellen, Smith & Pivoz PLC, Certified Public Accountants
36	He Xiaopei, Chengli	CEO	Nantong Taihe Machinery Co., Ltd.
37	Holmes, Chuck	Senior Business Development Manager	Oakland County(Government)
38	Jang, Tony	Regional Business Manager	Gage Products Company
39	Kasha, Adam	President	AKASHA-US, & Crystal River-Shanghai
40	Kayser, Bjorn	General Manager	Ducker Worldwide
41	Kmetzo, Miriam	CCO & VP of Global Quality	Welding Technology Corporation
42	Koh, Jensen	Managing Director	Sinar Mas Group (APP's holding co.)
43	Krauss, Maureen		Oakland County
44	Lasher, Geralyn		State of Michigan
45	Lenard, Chantal	VP for APA Marketing	Ford Motor Company
46	Li, Apolo	General Manager	Crystal River-Shanghai
47	Li, Jianchen	CEO	SRIC

	A	B	C
48	Li, Jianjun	Chairman	Hai Ruier Industrial Co., Ltd.;
49	Li, Li	President	Tewddle Group
50	Li, Zhai Jing	Deputy CEO	Asia Pulp & Paper
51	Liang, James	COO	Fagerdala
52	Liu, Jim	Insurance	Met life
53	Liu, Leon	President	WABCO Shanghai
54	Lu, Lucy	Engineering Plastic Division	Zhuzhou Times New Material Technology Co., Ltd.
55	Ma, Donghua	Managing Director	C&C TRUCKS CO., LTD.
56	Ma, Madame Dexiu	Chairwoman	University Council for Shanghai Jiao Tong University
57	Ma, Ross	Director of Public Affairs	Dow Greater China
58	Mao, Dianna	Executive Director-Overseas Investment, General Manager- SG USA	SG Automotive Group
59	McCarthy, Roger		McCarthy Engineering
60	McGreevy, Peter	Principal	Ducker Worldwide
61	Moford, RJ	Director, Asia Pacific Sales & Product Engineering	Wescast Industries (China)
62	Nay, Donald	Regional Director for East Asia Pacific	U.S. Department of Commerce
63	Ni, Dr. Jun	Dean	Shanghai Jiao Tong University (UM-SJTU) Joint Institute
64	Orduno, Miroslava	Attorney	KRW
65	Pan, Zhiqiang	Sales Director, ASG China	A123 Systems, Inc.
66	Pelaez, Ricardo	Commercial Officer, Commercial Section	U.S. Consulate General in Shanghai
67	Periam, William	Strategy, Asia Pacific Area	Ford Motor Company
68	Porco, Joe		Gage Products Company
69	Qi, Julia	China Program Manager	Clayton & McKevey
70	Riordan, Meghan	Attorney	KRW
71	Roche, Robert	Vice Chairman	American Chamber of Commerce Shanghai
72	Samelton, Tracey		Michigan Public Radio
73	Shen, Freeman	Senior Vice President	Volvo Car Corporation and Group Vice President Geely Group
74	Shen, Wei	President	Bridge Connect
75	Shen, Xiaoqing	General Manager	Shanghai Xinpeng Industrial Co., Ltd.
76	Shore, Michael		State of Michigan
77	Shuzhe, Prof. Ding	Director for Internaional Exchange Division	East China Normal University
78	Smith, Doug		State of Michigan
79	Snyder, Rick		State of Michigan
80	Song, Bokang	Chairman	Shanghai Xinpeng Industrial Co., Ltd.
81	Speights, Detrich		State of Michigan
82	Sykes, Peter	President, Greater China	The Dow Chemical Company
83	Taylor, Paul	Deputy Principal Commercial Officer, Commercial Section	U.S. Consulate General in Shanghai
84	Theleen, Robert	Chairman	ChinaVest
85	Theut, Peter	President & CEO	China Bridge
86	Thill, Therese		State of Michigan
87	Tu, Dr. Rio	General Manager	C&C TRUCKS CO., LTD.
88	Tyler, Dave		Wayne County
89	Walsh, Tom		Detroit News

	A	B	C
90	Wang, Biao	President	Communication Bank of China, Nantong Branch
91	Wang, Haoxue	Vice Major	Yongji City, ShanXi
92	Wang, Shusheng		Miller Canfield
93	Wang, Xiaoping	Vice President	Aero-Sharp
94	Wang, Xuanmin	Vice Major	Yongji City, ShanXi
95	Wu, Benjamin	Attorney	Butzel Long
96	Wu, Ling	Head of Outbound M&A Advisory, Corporate Finance	KPMG Advisory (China) Limited
97	Wu, Yang	President & CEO	Microvast, Inc.
98	Xiang, Xuefeng	CEO	C&C TRUCKS CO., LTD.
99	Yan, Kevin	Director for Electric Vehicle	SAIC (Shanghai Automotive)
100	Yan, Lingyan	Executive Vice President	DCBA
101	Yu, JunQi		Shanghai Jingbo Industrial & Trading Co., Ltd.
102	Yu, Lizhong	President	East China Normal University
103	Yu, Penny		Shanghai Jingbo Industrial & Trading Co., Ltd.
104	Zhang, Guang Yu	CEO	Nantong Huitong Casing Co., Ltd.
105	Zhang, Yaxin		Zhuzhou Times New Material Technology Co., Ltd
106	Zhao, Gang	Director of Marketing	Shanghai Xinpeng Industrial Co., Ltd.
107	Zhou, Lianmin	CEO	Nantong Wanbao Industry Co., Ltd.
108	Zhu, Gary	EVP	Jiangyin-Venture Interior System Co., Ltd. Shanghai
109	Zhuo, Zhang	Assistant to the Chairman	Shanghai Xinpeng Industrial Co., Ltd.
110			Dow Chemical
111			Dow Chemical
112			Dow Chemical
113			Dow Chemical
114		CFO	Fagerdala

Dexiu MA(important guest at the reception)

Chairwoman of the University Council, Shanghai Jiao Tong University

Professor Ma earned her graduate degrees in the Department of Automatic Control of Xi'an Jiaotong University. She formerly taught at Xi'an Jiaotong University and Northern Jiaotong University. She then assumed posts as deputy division chief, division chief, and then director of the National Planning Committee's Department of Science and Technology.

In June 1998, Professor Ma became director of the Department of Industrial Development of High-Technology, the National Developing and Planning Committee. Beginning in April 2003, she served as director of the Department of the Industrial Development of High-Technology, the National Development and Reform Committee. She was appointed Chairwoman of the University Council of Shanghai Jiaotong University in September 2003. In this capacity, Professor Ma oversees the overall work of SJTU's University Council.

Useful Chinese Phrases:

English	Pinyin/ Characters	Phenetics English
Greetings:		
Hello	nǐ hǎo 你 好	knee how
Where are you from?	nǐ cóng nǎ lǐ lái 你 从 哪 里 来?	knee tzaun nar lee lei
What is your name?	nín guì xìng 您 贵 姓	neen gway shing
Good Bye	zài jiàn 再 见	zi gee'en
Useful sayings:		
Yes	shì 是	shr
No	bú shì 不 是	boo shr
Right or Correct	duì 对	dway
Wrong	bú duì 不 对	boo dway
No, thanks	bú yòng le, xiè xiè 不 用 了, 谢 谢	boo yong la, sheh sheh
Thank you	xiè xiè 谢 谢 !	sheh sheh
You are welcome	bú yòng xiè 不 用 谢	boo yong sheh
Excuse me	duì bu qǐ 对 不 起	dway boo chee
I do not understand	wǒ tīng bù dǒng 我 听 不 懂	wore ting boo dong
I would like	wǒ yào 我 要	wore yeow
How much?	duō shǎo qián 多 少 钱?	dor sheow chen
Too expensive	tài guì le 太 贵 了	tie gway la
Make Directions:		
Stop!	tíng 停 !	ting
Left	zuǒ 左	zaw
Right	yòu 右	yo
Go straight	qián 前	chee' an
There	nà lǐ 那 里	nar lee
Here	zhè lǐ 这 里	jur lee

Toilet	cè suǒ 厕 所	tsur saw
In the restaurant:		
Chopstick	kuài zǐ 筷 子	kwhy za
Knife	dao 刀	dow
Fork	cha zi 叉 子	char z
Spoon	shao zi 勺 子	sheow z
Water	shuǐ 水	shway
Settle the Bill	mǎi dān 买 单	my dan
Pronouns:		
I / Me	wǒ 我	wore
You	nǐ 你	knee
He / She / It	tā tā tā 他 / 她 / 它	tar
Numbers:		
1	yī 一	e
2	èr 二	r
3	sān 三	san
4	sì 四	sz
5	wǔ 五	oo
6	liù 六	leo
7	qī 七	chee
8	bā 八	bah
9	jiǔ 九	jeo
10	shí 十	shr