

SEPTEMBER 27 DAILY BRIEFING

Document	Page #
Line-by-Line	2
Meeting with Nippon Refine	6
Meeting with Itochu Corporation	9
Meeting with ERI	12
Meeting with Toda Kogyo	15
Meeting regarding Michigan State University and Tokyo University of Agriculture Partnership	18
Meeting and lunch with Tokyo Rope	20
Tokyo Rope Confidentiality Agreement/MOU (FYI)	25
Michigan Japan Trade Statistics	30
Biographies	41
Useful Japanese Phrases	45

Tuesday, Sept. 27 TOKYO - BEIJING

All Meetings at the Imperial Hotel, "Momo" Conference Room, 4th Floor

7:30 – 7:50 am Meeting with Mr. Kagatoni, Managing Director of Nippon-Refine
“Momo” Conference Room, 4th Floor

Nippon Refine is a global leader in battery recycle/reuse business. Their financial partner is Itochu. As a vital role in the Li-ion Battery business, the presence of a world class recycling company is a must in Michigan now that Michigan is the leader in battery manufacturing for use in the areas of EV, Hb and PHb applications and others. For their manufacturing project, the MEDC has submitted a proposal to attract them to Michigan. We are competing with Indiana for this project.

Participants: Governor Rick Snyder
Mike Finney, President MEDC
Doug Smith, VP MEDC
Ken Masumoto BDM MEDC

Mr. Tadashi Kagotani, Senior Managing Director, Nippon Refine
Mr. Masayoshi Tanaka, General Manager, Chemical Projects
Coordination Team, Chemical Division, Itochu
Mr. Toshiyuki Fukai, Assistant Project Manager, Chemical
Project Team, Chemical Division, Itochu

8:00-8:45 am Meeting with Mr. Kobayashi, Chairman of Itochu
“Momo” Conference Room, 4th Floor

As Itochu is an investor company to Toda America in Battle Creek, and to Nippon Refine, this meeting is to have a dialog with the Chairman of Itochu to discuss potential for partnerships with Michigan companies in the areas of battery and agriculture/food stuff; and to particularly encourage his support of Nippon Refine and Toda America.

Participants: Governor Rick Snyder
Michael Finney, Pres, MEDC
Ken Masumoto, Manager, MEDC
Doug Smith, Sr VP, MEDC
Keith Creagh, Director, Agriculture
Maureen Krauss, Director, Oakland County
Sandy Barauh, Pres, Detroit Chamber
Karl Dehn, Pres, Battle Creek Unlimited
Bob Ficano, Wayne County Executive
Carole Miller, Manager, Midland Tomorrow

Eizo Kobayashi, Chairman
Masaya Tanaka, General Manager, Chemical Projects
Coordination Team, Chemicals Division
Takashi Sunada, Senior Project Manager, Chemical
Projects Coordination Team, Chemicals Division
Toshiyuki Fukai, Project Manager, Chemical Projects
Coordination Team, Chemicals Division
Kenji Inoue, Food Company Planning & Administration
Department Food Company

9:00-9:25 am

Meeting with ERI- New JV with MMI

"Momo" Conference Room, 4th Floor

Meeting the officials of Eco Research Institute which has reached an agreement to set up a JV with MMI-Michigan Monocular Institute in Midland. This JV is to produce pellets with an ERI developed recycle technology mixing paper shredded and liquid plastic liquid to reproduce recyclable paper made disposable products like coffee cups, dishes and utensils. There will be large market potential worldwide and this venture gets started in Michigan as a model plant in Midland to be operated by handicapped workforce possibly utilizing woodchips and waste paper materials abundant in our state and may expand to other locations in Michigan as well as other states and countries like Canada.

ASK: Thank Mr. Enomoto for establishing a new JV with MMI (Michigan Molecular Institute) in Midland for manufacturing using recycled paper and pallets.

Participants:

Governor Rick Snyder
Michael Finney, Pres, MEDC
Ken Masumoto, Manager, MEDC
Doug Smith, Sr VP, MEDC

Takamichi Matsushita, President
Hiroyuki Miyake, Chief Executive, International Office
Kenichi Toguchi, International Project Manager
Tomonori Hayashi, President & CEO, Funai Electric Co., Ltd.
Tatsuhiko Shindo, Chief Executive Director, JETRO Chicago Office
Kuninori Matsuda, Consulate General of Japan in Detroit

Carol Miller, Economic Development Manager, Midland Tomorrow

9:30-9:55 am

Meeting with Mr. Toda, CEO of Toda Industry

Participants:

Governor Rick Snyder
Michael Finney, Pres, MEDC
Ken Masumoto, Manager, MEDC
Doug Smith, Sr VP, MEDC

Karl Dehn, President Battle Creek Unlimited
Doug Voshell, Vice President Battle Creek Unlimited

Toshiyuki Toda, President
Tadashi Kubota, Managing Director, Member of the Board
Hiromu Inoue, Senior Managing Director
Junichi Nakano, General Manager

ASK: Thank Mr. Toda for the recent investment in a manufacturing facility for cathode materials for Li-ion battery makers -further expansion is expected

10:00-10:30 am

PRESS AVAIL

10:30 – 10:45

Attend the start of Director Creagh's meeting with MSU and Tokyo

University to discuss their partnership.

Governor Rick Snyder
Keith Creagh, Director, Mich. Dept. of Ag. & Rural Develop.
Michael Finney, Pres, MEDC
Ken Masumoto, Manager, MEDC
Doug Smith, Sr VP, MEDC

Members of MSU-TUA delegates include:
Tokyo University of Agriculture President Prof. Dr. OSHAWA, Kanju
Director of TUA International Programs Prof. Dr. Akimi Fujimoto
MSU College of Agriculture and Natural Resources: Senior Associate
Dean Dr. Frank Fear
MSU's College of Agriculture and Natural Resources: Prof. Dr. Murari
Suvedi
MSU College of Agriculture and Natural Resources: Specialist Dr.
Joseph Cousins

10:45 – 11:30

Unscheduled

11:30-1:00 pm

Lunch meeting with representatives of Tokyo Rope

Katsura Room, 4th floor

A meeting with Tokyo Rope to encourage their choice of Michigan to manufacture Carbon Fiber Composite Cable. The MEDC has been actively working to convince Tokyo Rope to locate in Michigan. Tokyo Rope will then host the participants for buffet lunch.

Participants:

Governor Rick Snyder
Michael Finney, Pres, MEDC
Ken Masumoto, Manager, MEDC
Doug Smith, Sr VP, MEDC

Mr. Shigeto Tanaka, Chairman, Tokyo Rope
Mr. Michio Inose, President, Tokyo Rope
Mr. Shinji Kurashige, Senior Managing Director & General
Manager, TCT Division, Tokyo Rope
Mr. Kazunori Satoh, General Manager, General Affairs
Division, Tokyo Rope
Mr. Yoichi Shuto, Vice Director, TCT Division, Tokyo Rope
Mr. Yoshiaki Yamamoto, Vice Director, TCT Division &
General Manager, North American Project, Tokyo Rope
Mr. Atsushi Yunokizaki, General Manager, Corporate Planning Overseas
Operation, IT Planning, & TCT Business Planning, Tokyo Rope
Mr. Eiiji Chiura, Senior Operation Officer, TCT Division, Tokyo Rope
Dr. Nabil Grace, Professor, Lawrence Tech Univ, Advisor to Tokyo Rope
Mr. Shotaro Nakahama, Tokyo Rope Novi Office
Masahika Kowamura, Chairman, Toray Industries
Moriyuki Onishi, Senior VP, Toray Industries

Agenda:

11:30 – 12:00 Meeting with Tokyo Rope in Katsura Room, including signing of MOU

- TR Chairman, greetings and introduction of attendees from TR – 5 minutes
- Governor Snyder – greeting and introduction of attendees from the State of Michigan and MEDC – 5 minutes

- Signing of MOU and Confidentiality Agreement between TR and MEDC President Finney and Mr. Inos, President of Tokyo Rope
- Remarks by Dr. Nabil Grace – 5 minutes
- Introduction of CFCC by Mr. Chiura – 10 minutes

12:00 – 1:00 All will move to Matsu Room for lunch

- Toast by Chairman or President of Tokyo Rope
- Buffet lunch

Note that a video of CFCC will be projected during lunch time introducing various applications and usages.

1:00 Adjourn

1:30 pm

Depart to Narita Airport

Transportation provided by MK North America Inc. for the delegation and their luggage. A representative from ANA will meet the delegation at the departure gate after luggage has been checked.

Governor Rick Snyder
Keith Creagh
Michael Finney
Doug Smith
Bridget Beckman
Joe Gasper
Geraldyn Lasher
Mike Shore

5:20 pm

Depart Narita Airport for Beijing on ANA Flight 955

ANA will be providing VIP service to the official delegation in Narita airport and in Beijing airport

8:10 pm

Arrive in Beijing

Met at airport by Therese Thill, MEDC, Tim Sholander (security) and Shusheng Wang, Principal at Miller Canfield who will be acting as interpreter.

Expedited customs and security clearance to be provided by our Chinese host agency CCPIT.

9:00 pm

Travel to Park Hyatt Hotel

Park Hyatt Beijing
2 Jianguomenwai Street,
Chaoyang District, Beijing 100022,
People's Republic of China
telephone +86 10 8567 1234
facsimile +86 10 8567 1000
email beijing.park@hyatt.com

Transportation provided by Park Hyatt Hotel

9:30 – 10:00 pm

Briefing by Shusheng Wang of Miller Canfield (bar or separate room)
(open to local partners)

10:00-11:00 pm

Call time

Meeting with Nippon Refine

September 27, 2011

EVENT

ORGANIZER/POC:

Ken Masumoto – 269-209-4161

TIME:

7:30 – 7:50 am

LOCATION:

Conference Room Momo

PURPOSE:

Nippon Refine is a global leader in battery recycle/reuse business. Their parent company is Itochu. As a vital role in the Li-ion Battery business, the presence of a world class recycling company is a must in Michigan now that Michigan is the leader in battery manufacturing for use in the areas of EV, HV and PHV applications and others. For their manufacturing project, the MEDC has submitted a proposal to attract them to Michigan. We are competing with Indiana for this project.

PRESS:

Confidential project. Not included

GOV ATTIRE:

Suit and tie

MEETING

PARTICIPANTS:

Governor Rick Snyder
Mike Finney, President MEDC
Doug Smith, VP MEDC
Ken Masumoto BDM MEDC

Mr. Tadashi Kagotani, Senior Managing Director, Nippon Refine

Mr. Masayoshi Tanaka, General Manager, Chemical Projects Coordination Team, Chemical Division, Itochu

Mr. Toshiyuki Fukai, Assistant Project Manager, Chemical Project Team, Chemical Division, Itochu

THANK YOUS:

Bridget Beckman/Ken Masumoto

AGENDA:

A continental breakfast will be available. There will be an exchange of business cards at the beginning of the meeting. At the end of the discussion, an exchange of gifts.

NOTES:

Talking points for this meeting are:

- Appreciate their interest in MI to locate their world class recycling operation.
- Stress how important the battery sector is to Michigan, including the successes we have had.
- Mention specifically Toda who recently broke ground in Battle Creek, as Itochu is an investor in Toda and Nippon Refine.
- Let Nippon Refine realize it fits well in Michigan as ever growing value chain.

BACKGROUND:

Company website: http://www.n-refine.co.jp/index.php/eng/node_186

An area of strategic importance in building out the battery value chain is in the recycling of not only cells, but also the materials used in their manufacture. Nippon Refine brings state-of-the-art recycling/reclamation capability for the solvent NMP used in most cell manufacturing processes. The ability to reclaim, recycle and reuse NMP not only represents a cost savings to cell manufacturers, but it also curtails the need for new sources of the solvent whose use is coming under more strict regulatory measures.

As Nippon Refine's process depends on feedstock from cell manufacturers, location is important. Their main investor, Itochu, has a significant stake in Indiana-based EnerDel, and the threat to locate this facility in Indiana is real.

This project will have a total investment of \$11.8 million in five years, with 55 employees. The timeline is for site location in the 3rd of 4th quarter of 2010, construction in 2011, and a spring production launch in 2012. This projection has been delayed due to still unclear market situation for the battery use.

Nippon Refine was formed in 1966 to established to recycle waste solvents and has expanded to include the recycling of Li-ion batteries.

- Capital: \$70 million.
 - * Established on June 22, 1966. (Over 44 years in business.)
 - * Number of employees: 265

Nippon Refine covers most of major Japanese OEMs who use batteries for vehicles, including key tier one suppliers for Toyota, Mitsubishi, Nissan, Honda; as well as Automotive Energy Supply Co (NEC and Nissan), Hitachi Vehicle Energy, Toshiba and Sanyo, and in the U.S. Johnson Controls and EneDel (acquired by Itochu in Indiana).

Nippon Refine is now getting active in China mainland (with BYD) and Taiwan (plant under construction) as well as Europe and USA, all with strict environmental standards. Nippon Refine partners with several trading partners

like Itochu for US and European markets and Sumitomo Trading for China.

Nippon Refine Co., Ltd. utilizes its distillation technology to provide refinement and recycling services, along with environmental engineering services. With a base of over 40 years of experience and knowledge with the recycling of solvents, the company is now moving into other fields, such as discharge water processing, water quality, and the atmosphere.

Nippon R Nippon Refine's Business Model For Li-ion Battery to be made up of two elements;

- (1) Recovery system of NMP* from exhaust gases
- (2) Recycle system of recovered NMP
 - _ Saving valuable resources
 - _ Saving costs
 - _ Cut in CO2 emission

*NMP stands for Non-Methyl Pyrrolidone, which is an organic solvent. If the percent in a product exceeds 5%, it is regarded toxic material. Nippon Refine has technology to refine NMP with eleven nine purity grade (99.9999 ~%) and even its remaining residues will be recycled or reused.

Production of Li-ion Batteries for the US auto industry will be greatly expanded over the next several years. Nippon Refine's business model is based on its competitive position within the Japanese Li-ion battery market in terms of environmental friendliness and cost efficiency; its technology is relied upon by most Japanese Li-ion battery manufacturers.

Nippon Refine expects to expand its business model to the U.S. Li-ion battery industry in order not only to secure this business chance but also to contribute to USA's sustainability efforts by saving valuable resources using eco-friendly technology.

NR wants to start SMALL and grow BIG to contribute to the community where they locate.

Meeting with Itochu Corporation

September 27, 2011

EVENT

ORGANIZER/POC:

Ken Masumoto – 269-209-4161

TIME:

8:00-8:45 am

LOCATION:

Conference Room Momo

PURPOSE:

Nippon Refine is a global leader in battery recycle/reuse business. Their parent company is Itochu. As a vital role in the Li-ion Battery business, the presence of a world class recycling company is a must in Michigan now that Michigan is the leader in battery manufacturing for use in the areas of EV, HV and PHV applications and others. For their manufacturing project, the MEDC has submitted a proposal to attract them to Michigan. We are competing with Indiana for this project.

PRESS:

Confidential project. Not included

GOV ATTIRE:

Suit and tie

MEETING

PARTICIPANTS:

Governor Rick Snyder
Mike Finney, President MEDC
Doug Smith, VP MEDC
Ken Masumoto BDM MEDC

Mr. Tadashi Kagotani, Senior Managing Director, Nippon Refine

Mr. Masayoshi Tanaka, General Manager, Chemical Projects Coordination Team, Chemical Division, Itochu

Mr. Toshiyuki Fukai, Assistant Project Manager, Chemical Project Team, Chemical Division, Itochu

THANK YOUS:

Bridget Beckman/Ken Masumoto

AGENDA:

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NOTES:

Talking points for this meeting are:

- Appreciate their interest in MI to locate their world class recycling operation.
- Stress how important the battery sector is to Michigan, including the successes we have had.
- Mention specifically Toda who recently broke ground in Battle Creek, as Itochu is an investor in Toda and Nippon Refine.
- Let Nippon Refine realize it fits well in Michigan as ever growing value chain.

BACKGROUND:

Company website: http://www.n-refine.co.jp/index.php/eng/node_186

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Nippon Refine expects to expand its business model to the U.S. Li-ion battery industry in order not only to secure this business chance but also to contribute to USA's sustainability efforts by saving valuable resources using eco-friendly technology.

NR wants to start SMALL and grow BIG to contribute to the community where they locate.

Meeting with ERI
September 27, 2011

EVENT

ORGANIZER/POC:

Ken Masumoto – 269-209-4161

TIME:

9:00-9:25 am

LOCATION:

Conference Room Momo

PURPOSE:

Nippon Refine is a global leader in battery recycle/reuse business. Their parent company is Itochu. As a vital role in the Li-ion Battery business, the presence of a world class recycling company is a must in Michigan now that Michigan is the leader in battery manufacturing for use in the areas of EV, HV and PHV applications and others. For their manufacturing project, the MEDC has submitted a proposal to attract them to Michigan. We are competing with Indiana for this project.

PRESS:

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GOV ATTIRE:

Suit and tie

MEETING

PARTICIPANTS:

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Mike Finney, President MEDC
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Mr. Masayoshi Tanaka, General Manager, Chemical Projects Coordination Team, Chemical Division, Itochu

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THANK YOUS:

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NOTES:

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- Stress how important the battery sector is to Michigan, including the successes we have had.
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BACKGROUND:

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Meeting with Toda Kogyo

September 27, 2011

EVENT

ORGANIZER/POC:

Ken Masumoto – 269-209-4161

TIME:

9:30-9:55 am

LOCATION:

Conference Room Momo

PURPOSE:

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GOV ATTIRE:

Suit and tie

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**Meeting regarding Michigan State University and Tokyo University of Agriculture
Partnership**

September 27, 2011

EVENT: Attend the state of a meeting with Director Creagh and members of Michigan State University and Tokyo University to discuss their Agriculture Partnership

EVENT ORGANIZER/POC: Jamie Zmetko-Somers, Dept. of Ag.

ATTENDEES: **Members of MSU-TUA delegates include:**
Tokyo University of Agriculture President **Prof. Dr. OSHAWA, Kanju**
Director of TUA International Programs **Prof. Dr. Akimi Fujimoto**
MSU College of Agriculture and Natural Resources:
Senior Associate Dean Dr. Frank Fear
MSU's College of Agriculture and Natural Resources:
Prof. Dr. Murari Suvedi
MSU College of Agriculture and Natural Resources:
Specialist Dr. Joseph Cousins

TIME: 10:30 - 10:45 (meeting goes from 10:30 – 11:00)

LOCATION: Momo Conference Room, 4th Floor, Imperial Hotel

PRESS: None

GOV ATTIRE: Coat and Tie

THANK YOUS: Bridget Beckman

AGENDA: Business meeting

NOTES: See below

Specific notes for this meeting are:

- MSU's College of Agriculture and Natural Resources is the oldest partner of Tokyo University of Agriculture (TUA). The partnership has been active since 1966. MSU is the only partner university of TUA in the United States.
- Every year, Tokyo University of Agriculture sends exchange students to MSU. TUA students spend one year at MSU taking academic courses, English language

classes, and learning about American culture. All credits are transferred to TUA towards graduation.

- Tokyo University of Agriculture students attend the Summer Study Program at MSU. In this program, TUA students learn about Michigan agriculture and natural resources. They attend classes, visit farms, State Parks, County Fairs, and participate in a variety of educational activities.
- Tokyo University of Agriculture faculty members have spent time at MSU working in various laboratories and departments. We support joint research and exchange of scientists/researchers.
- MSU faculty members have taught classes/workshops at Tokyo University of Agriculture. They have collaborated with University of Agriculture faculty in joint research projects.
- Since 2001, some 25 MSU students have participated in the International Student Summit organized by Tokyo University of Agriculture. MSU students have also attended the Comprehensive International Education Program and Summer Field Experience in TUA's Joetsu Farm.
- MSU and TUA partnership has sustained for over 45 years. Both sides have benefitted from the partnerships. Both are committed to strengthen and deepen the partnership. **In October, 2012, MSU will be hosting the International Summit on Higher Education in Food, Agriculture and Environment in partnership with Tokyo University of Agriculture. We expect to invite academic leaders and student representatives from approximately 35 major agricultural universities from around the world. This will be a joint activity between MSU and Tokyo University of Agriculture.**

Meeting and lunch with Tokyo Rope

September 27, 2011

EVENT

ORGANIZER/POC:

Ken Masumoto – 269-209-4161

TIME:

11:30 a.m. – 1:00 p.m.

LOCATION:

Meeting in Conference Room “Katsura” 4th Floor
Followed by buffet lunch in the "Matasu" room on the 4th Floor.

PURPOSE/ASK:

A meeting with Tokyo Rope to encourage their choice of Michigan to manufacture Carbon Fiber Composite Cable. The MEDC has been actively working to convince Tokyo Rope to locate in Michigan. Tokyo Rope will then host the participants for buffet lunch in a private room at one of the hotel restaurants.

PRESS:

Not included

GOV ATTIRE:

Suit and tie

MEETING

PARTICIPANTS:

Governor Rick Snyder
Michael Finney, MEDC
Ken Masumoto, MEDC
Doug Smith, MEDC

Dr. Nabil Grace, Lawrence Tech

Mr. Shigeto Tanaka, Chairman, Tokyo Rope
Mr. Michio Inose, President, Tokyo Rope
Mr. Shinji Kurashige, Senior Managing Director & General Manager, TCT Division, Tokyo Rope
Mr. Kazunori Satoh, General Manager, General Affairs Division, Tokyo Rope
Mr. Yoichi Shuto, Vice Director, TCT Division, Tokyo Rope
Mr. Yoshiaki Yamamoto, Vice Director, TCT Division & General Manager, North American Project, Tokyo Rope

Mr. Atsushi Yunokizaki, General Manager, Corporate Planning Overseas Operation, IT Planning, & TCT

Business Planning, Tokyo Rope
Mr. Eiji Chiura, Senior Operation Officer, TCT Division,
Tokyo Rope

Mr. Shotaro Nakahama, Tokyo Rope Novi Office

(Please note that you have met Mr. Nakahama, as he used to be the head of the Japan Business Society of Detroit) JBSD does not know yet that he is joining Tokyo Rope.)

Masahika Kowamura, Chairman, Toray Industries
Moriyuki Onishi, Senior VP, Toray Industries

THANK YOUS:

Bridget Beckman/Ken Masumoto

AGENDA:

- 11:30 – 12:00 Meeting with Tokyo Rope in Katsura Room,
including signing of MOU
- TR Chairman, greetings and introduction of attendees from TR – 5 minutes
 - Governor Snyder – greeting and introduction of attendees from the State of Michigan and MEDC – 5 minutes
 - Signing of MOU and Confidentiality Agreement between TR and MEDC President Finney and Mr. Inos, President of Tokyo Rope
 - Remarks by Dr. Nabil Grace – 5 minutes
 - Introduction of CFCC by Mr. Chiura – 10 minutes
- 12:00 – 1:00 All will move to Matsu Room for lunch
- Toast by Chairman or President of Tokyo Rope
 - Buffet lunch
- Note that a video of CFCC will be projected during lunch time introducing various applications and usages.
- 1:00 Adjourn

NOTES:

Talking points for this meeting are:

- Introduction of the Governor and MEDC management to Tokyo Rope
- Discuss the possibility of manufacturing CFCC (Carbon Fiber Composite Cable) in Michigan. Express strong interest in having Tokyo Rope to Michigan for investment in setting up a manufacturing plant of CFCC.
- Update of the Feasibility Study of the CFCC project which was briefed to the MEDC at their last visit to Lansing in July.
- MOU and NDA agreement - MOU to be signed by MEDC (Mike Finney) and Tokyo Rope Chairman during this meeting
- As the company for the background of the CFCC project and possible investment and job creation by establishing their sales/engineering office and production facility in the US.

- Expression of positive support for the project by the State of Michigan and MEDC including marketing support such as introduction of ITC and other potential users plus MDOT and supply chain which will be needed for justification of their investment in Michigan.

BACKGROUND:

Company website: <http://www.tokyoropeco.jp/english/>

Mr. Tanaka has been President of the company since 2002 through 2010, he is now Chairman of the Board and acting as Chief Executive of the company.

Mr. Inose is President of the company since June, 2010. Previously he was responsible for consolidated corporate administration including human resources, general affairs, financing & accounting and planning.

Mr. Kurashige, a board member, has been with our company for 40 years with engineering background, responsible for technology, R&D and engineering. Now as general manager of TCT division (Total Cable Technology = from steel to fiber, including software and hardware, //manufacturing, maintenance, inspection and solution), he is responsible for directing corporate strategic business development.

Mr.Satoh, also a board member, has been with our company for 40 years and is responsible for corporate administration including general affairs and human resource.

Mr.Shuto, joined TCT division in 2009, previously was with our fiber rope division. Having technical background, he conducts fiber rope and cable business including carbon fiber.

Mr.Yamamoto, just joined our company in July this year, was with global IT business for five years. Now he belongs to TCT division and responsible for business development of North America.

Mr.Yunokizaki has been in corporate strategic planning for 5 years.

Mr.Chiura has been conducting executive TCT activities, responsible for global strategic planning and operations

Established in 1887, Tokyo Rope (TR) is a leading rope manufacturer and well-respected manufacturing company. Currently, TR also serves as a supplier of cutting-edge materials which are essential for the development of solar power generation and deep ocean energy, as well as the reconstruction of urban infrastructure.

TR is dedicated to growing as a company that provides "total cable technology" by making full use of its unique strengths, combining a variety of materials (steel, fiber and carbon fiber) with great technological depth (cable manufacturing, end processing, life assessment, engineering, etc.).

In the company's new Medium-Term Management Plan, launched in fiscal 2010, we have raised the goals to achieve 100 billion yen in consolidated sales and 10% consolidated recurring profit as a percentage of sales in four years. With these goals in mind, TR has named the first two years "TCT-I," as Phase I of their pursuit of total cable technology. Under TCT-I, TR will seek to expand our field of activity in global markets by proactively devoting management resources to overseas growth areas, such as solar power generation, oil and mine development materials and infrastructure development, while working to fundamentally strengthen our competitiveness in domestic businesses.

Strategy: TR is aggressively working to meet the needs arising from areas of road, bridge and ports. In doing so, TR makes rational use of the characteristics of rope and net. TR is paying great attention to the environment with consideration for environmental protection in the processes of design, production, and installation. TR sells various kinds of materials for civil and architectural works, general equipment and machines related to wire products. Also we sell steel fibers for friction materials of automobile brakes, wire saw devices to slice inorganic compound materials such as silicon crystal and crystal.

Corporate Name Tokyo Rope Manufacturing Co., Ltd.

Date of Establishment April 1, 1887

Head Office 3-6-2 Nihonbashi Chuo-ku, Tokyo 103-8306

Capital 15,074 million yen

Representative President Michio Inose

Number of Employees 2,184 on a consolidate base as of March 2011

Description of Business Manufacturing and sales of wire rope, steel cord, Carbon Fiber Composite Cable (CFCC): design and construction of road safety devices such as rock fall prevention net, environment protection products such as sound insulation walls, and bridges and cable-suspended bridges: manufacturing and sales of various industrial machinery and metal fiber

Offices and Facilities Osaka Branch, Nagoya Branch, Kyushu Branch, Sapporo Branch, Sendai Branch
Tsuchiura Plant, Sakai Plant, Kitakami Plant, Kitakami Machinery Works

Shanghai Office, Hong Kong office, Kazakhstan office, Moscow office

Stock Listing Tokyo Stock Exchange 1st Section, Osaka Stock Exchange 1st Section

Sales 71,887 million yen (FY2010, Consolidated)

Profit 3,054 million yen (FY2010, Consolidated)

Current Net Income 765 million yen (FY2010, Consolidated)

Confidentiality Agreement

This Agreement is effective on this ____ day of September, 2011 (the "Agreement Date") between TOKYO ROPE MFG. CO., LTD., with its offices at 3-6-2 Nihonbashi Chuo-ku, Tokyo, Japan 103-8306 ("Company") and the MICHIGAN ECONOMIC DEVELOPMENT CORPORATION, a Michigan public body corporate, with its offices at 300 North Washington Square, Lansing, Michigan ("MEDC").

WHEREAS, Company is considering the feasibility of potential business operations within Michigan, and has approached the MEDC to discuss site locations and business plans.

WHEREAS, Company believes it necessary to give to the MEDC confidential financial or proprietary information concerning its business operations and the potential operation and location for this purpose.

WHEREAS, this Confidentiality Agreement ("Agreement") does not provide confidentiality for information necessary for application of incentives, or other requests for approvals, through the Michigan Strategic Fund or the Michigan Economic Growth Authority, each having its own confidentiality review process and statutory provisions upon which confidentiality may be granted.

NOW, THEREFORE the parties agree as follows:

- 1) The MEDC and its employees, Executive Committee, and authorized representatives will use the information provided by Company, described on **Exhibit A** to this Agreement (the "Confidential Information"), solely for the purpose of developing government policy, including making determinations regarding potential assisting in site selection and determining eligibility for various economic incentive programs administered by the MEDC.
- 2) The Company acknowledges that only information provided to the MEDC which is marked as "confidential" by the Company, and listed on the attached Exhibit A, is subject to confidentiality under this Agreement. Upon the reasonable request of the Company, Exhibit A may be amended from time to time by the MEDC.
- 3) The Confidential Information will be kept confidential to the maximum extent allowed by law or court order, and the MEDC and its employees, Executive Committee, and authorized representatives will not disclose any of the Confidential Information to third parties; provided, however, that the MEDC may disclose Confidential Information:
 - a. to the extent required by applicable law or court order;
 - b. if, prior to this Agreement Date, the Confidential Information was generally publicly available;
 - c. if, after the Agreement Date, the Confidential Information becomes publicly available without the fault of or action on the part of the MEDC, its employees, or authorized representatives; or
 - d. to the extent that Company gives its prior written consent to such disclosure.
- 4) In the event that the MEDC receives a request to disclose the Confidential Information pursuant to the Freedom of Information Act, the MEDC agrees, to the extent allowable by law, to

assert that the information is exempt from disclosure pursuant to Section 13(1)(f) of the Act, MCL 15.243(1)(f), or any other relevant exemption.

5) Nothing contained in this Agreement, nor shall the furnishing of Confidential Information be construed as granting any property right, by license or otherwise, to any Confidential Information or to any legal rights now or hereinafter held by either party subject to this Agreement.

6) This Agreement shall be effective until the three year anniversary of the Agreement Date ("Ending Date"), unless extended in writing by the Company and the MEDC. Within a reasonable time following the Ending Date, the MEDC shall destroy or return to Company any and all copies of the Confidential Information, in all media.

7) This Agreement shall be governed and construed in accordance with the laws of the State of Michigan, without regard to its choice of law provisions, and all legal actions shall be resolved in the courts of Ingham County, Michigan, USA.

8) This Agreement may be signed in one or more counterparts, including faxed copies, each of which shall be deemed one and the same original. Reproductions of this executed original, with reproduced signatures, shall be deemed to be original counterparts of this Agreement.

9) This is the entire agreement between the parties concerning the subject matter of this Agreement and it supersedes any prior written or oral agreements thereon and may not be amended or modified except by subsequent agreement in writing by duly authorized representatives of the parties.

Tokyo Rope Mfg. Co., Ltd.

By:
Its:

Michigan Economic Development Corporation

Michael A. Finney
President & Chief Executive Officer

Memorandum of Understanding

This Memorandum of Understanding ("MOU") is entered into on September ____, 2011, ("Effective Date") by and between MICHIGAN ECONOMIC DEVELOPMENT CORPORATION ("MEDC"), a Michigan public body corporate, having its office at 300 North Washington Square, Lansing, Michigan, and TOKYO ROPE MFG. CO., LTD., a Japanese company, having its office at 3-6-2 Nihonbashi Chuo-ku, Tokyo, Japan 103-8306 ("TRM"). The parties to this MOU are hereinafter collectively referred to as the "Parties" or individually as a "Party."

WHEREAS:

- (A) TRM has developed Carbon Fiber Composite Cables ("CFCC") as materials used for reinforcing prestressed concrete bridges ("PC Bridges");
- (B) MEDC has a strong interest in playing a leading role in the state of Michigan in terms of promoting the utilization of the most advanced and innovative materials within Michigan such as carbon fiber including CFCC for reinforcement of PC Bridges;
- (C) MEDC intends to encourage TRM to establish a manufacturing facility in the State of Michigan for the manufacture of CFCC in the most competitive manner;
- (D) TRM believes that the State of Michigan is a state where strong demand for CFCC exists due to its climatic environment;
- (E) TRM desires to conduct feasibility studies on the establishment of a CFCC manufacturing facility in the State of Michigan. At this time, TRM considers the investment for the CFCC facility will be feasible when CFCC are used as reinforced materials in 30 to 40 PC Bridges per year; and
- (F) Both Parties desire to explore possibilities for cooperation with respect to TRM's feasibility studies regarding (a) TRM's establishment of a CFCC manufacturing facility in the State of Michigan, (b) the usage of CFCC as reinforced materials for PC Bridges in the State of Michigan, including the possibility of a project with the Michigan Department of Transportation, and (c) other related TRM's CFCC projects (the "Project").

NOW THE PARTIES HEREBY AGREE as follows:

1. SCOPE OF THIS MOU

The purpose of this MOU is to promote continued discussions between the Parties, with the aim of facilitating an evaluation of the feasibility studies regarding the Project.

2. COOPERATION

The Parties will cooperate with each other with respect to CFCC business in the State of Michigan as related to the Project.

3. INFORMATION EXCHANGE

- 3.1 The Parties will exchange information for TRM to conduct feasibility studies for the Project.
- 3.2 TRM will provide MEDC with information on TRM's preliminary investment plan for a manufacturing facility of CFCC.
- 3.3 MEDC will assist TRM to find a suitable location for a manufacturing facility of CFCC in the state of Michigan.
- 3.4 The Parties agree and acknowledge that neither Party is obliged to disclose to the other Party any information relating to its existing businesses.

4. DOCUMENTATION AND APPROVALS

Finalization and execution of the Project shall be subject to approval of TRM's Board of Directors, obtaining all requisite consents, permits and approvals from all relevant entities, governmental and regulatory authorities, including execution of final documents, as may be required.

5. CONFIDENTIALITY

- 5.1 The Parties may enter into a separate confidentiality agreement for information that is related to developing public policy and includes information that may be kept confidential in accordance with the Michigan Freedom of Information Act.
- 5.2 Any intellectual property of TRM shall remain the exclusive property of TRM.

6. COSTS

Each Party shall bear its own costs and expenses incurred in negotiating and entering into this.

7. GOVERNING LAW AND JURISDICTION

This MOU shall be governed by the laws of the State of Michigan and the Ingham County Courts shall have exclusive jurisdiction.

8. NON-BINDING NATURE OF THIS MOU

Save for Clauses 5, 6, 7, 8 and 9 which the Parties expressly agree shall be legally binding on the Parties for the periods specified therein, all other provisions of this MOU shall not be binding on the Parties in any way and do not create any legal, contractual or equitable or enforceable rights, liabilities or obligations on the part of the Parties or either of them, notwithstanding any provision or implication to the contrary that may be contained elsewhere in this MOU.

9. TERM

This MOU shall come into force with immediate effect upon its execution by both Parties and shall, unless extended by mutual agreement of the Parties, be effective for a period of twelve (12) months from the Effective Date.

10. HEADINGS

The headings to the provisions of this MOU are for ease of reference only and shall not be taken into account in the interpretation or construction of this MOU or any of its provisions.

The Parties have caused this MOU to be executed by their respective authorized representatives on the day and year first above written.

MICHIGAN ECONOMIC DEVELOPMENT CORPORATION

Signature: _____

Name: _____

Title: _____

TOKYO ROPE MFG. CO., LTD.

Signature: _____

Name: _____

Title: _____

WISERTrade

State Exports by NAICS Database

From State: [Michigan](#)
 Industry: [All industries](#)
 Destination: [Japan](#)
 Rows selected: [31 \(all rows\)](#)

Series: [Origin of Movement](#)
 Sorted by: [2011 Q2 YTD](#)
 User Name: [naicsusr](#)

Unit: [Total dollar value](#)
 Order: [Desc](#)
 Runtime: [13:27:53 PM, Tue Sep 06 2011 EDT](#)

Rank	Code	Description	ANNUAL 2008	ANNUAL 2009	ANNUAL 2010	Q2 2010 YTD	Q2 2011 YTD	%2008- 09	%2009- 10	%2010- 11
		Total all Industries	1,437,660,547.	1,239,383,177.	1,240,093,240.	575,960,549.	653,319,252.	-13.79	0.06	13.43
1	331	Primary Metal Manufacturing	355,561,719.	459,452,908.	337,463,982.	165,639,071.	215,184,142.	29.22	-26.55	29.91
2	325	Chemicals	318,018,604.	245,334,922.	317,551,193.	138,307,650.	140,159,566.	-22.86	29.44	1.34
3	336	Transportation Equipment	225,936,094.	147,200,756.	200,915,098.	83,829,128.	110,177,071.	-34.85	36.49	31.43
4	334	Computer And Electronic Products	102,175,723.	79,191,164.	99,861,932.	50,495,578.	47,355,873.	-22.50	26.10	-6.22
5	333	Machinery, Except Electrical	128,550,127.	95,427,361.	78,186,827.	36,355,579.	42,695,366.	-25.77	-18.07	17.44
6	311	Food And Kindred Products	96,628,936.	56,110,268.	28,645,946.	13,658,938.	16,046,215.	-41.93	-48.95	17.48
7	339	Miscellaneous Manufactured Commodities	37,629,305.	29,305,706.	27,676,824.	16,823,331.	15,686,566.	-22.12	-5.56	-6.76
8	332	Fabricated Metal Products, Nesoi	37,582,981.	16,938,393.	22,893,377.	12,438,279.	11,888,923.	-54.93	35.16	-4.42
9	111	Agricultural Products	15,613,201.	29,197,559.	22,722,826.	12,173,560.	11,846,642.	87.01	-22.18	-2.69
10	327	Nonmetallic Mineral Products	29,193,442.	22,412,748.	25,555,437.	12,736,186.	9,765,267.	-23.23	14.02	-23.33
11	335	Electrical Equipment, Appliances, And Component	23,282,970.	16,360,071.	20,215,216.	10,537,092.	9,469,321.	-29.73	23.56	-10.13
12	326	Plastics And Rubber Products	18,602,605.	13,789,262.	21,051,194.	8,666,740.	9,046,530.	-25.87	52.66	4.38
13	337	Furniture And Fixtures	11,928,212.	7,715,667.	6,481,128.	2,523,822.	3,277,912.	-35.32	-16.00	29.88
14	321	Wood Products	10,067,466.	4,585,972.	6,873,970.	3,909,964.	2,449,856.	-54.45	49.89	-37.34
15	113	Forestry Products, Nesoi	5,823,062.	4,339,880.	3,753,624.	1,947,000.	1,985,482.	-25.47	-13.51	1.98
16	990	Special Classification Provisions, Nesoi	3,304,572.	1,627,395.	11,314,108.	1,800,075.	1,741,000.	-50.75	595.23	-3.28
17	322	Paper	2,897,726.	2,336,627.	1,388,797.	722,373.	1,211,538.	-19.36	-40.56	67.72
18	313	Textiles And Fabrics	2,841,191.	2,910,173.	1,546,987.	775,241.	874,822.	2.43	-46.84	12.85
19	324	Petroleum And Coal Products	1,536,795.	809,659.	1,158,794.	499,835.	653,241.	-47.32	43.12	30.69
20	910	Waste And Scrap	6,266,598.	1,676,341.	1,204,834.	681,704.	400,187.	-73.25	-28.13	-41.30
21	323	Printing, Publishing And Similar Products	859,784.	820,837.	861,919.	580,981.	353,054.	-4.53	5.00	-39.23
22	920	Used Or Second-Hand Merchandise	404,563.	243,514.	612,974.	128,922.	321,293.	-39.81	151.72	149.22
23	316	Leather And Allied Products	1,638,464.	617,049.	758,745.	297,959.	244,719.	-62.34	22.96	-17.87
24	511	Prepackaged Software	242,497.	337,102.	464,275.	206,055.	168,173.	39.01	37.73	-18.38
25	315	Apparel And Accessories	654,837.	448,129.	588,378.	124,435.	140,333.	-31.57	31.30	12.78
26	314	Textile Mill Products	163,759.	92,132.	139,585.	21,071.	97,950.	-43.74	51.51	364.86
27	312	Beverages And Tobacco Products	72,323.	64,650.	103,325.	65,950.	46,799.	-10.61	59.82	-29.04
28	212	Minerals And Ores	182,991.	32,620.	101,945.	14,030.	31,411.	-82.17	212.52	123.88
29	211	Oil And Gas	0.	4,312.	0.	0.	0.	0.inf	-100.00	0.nan
30	112	Livestock And Livestock Products	0.	0.	0.	0.	0.	0.nan	0.nan	0.nan
31	114	Fish, Fresh, Chilled, Or Frozen And Other Marine P	0.	0.	0.	0.	0.	0.nan	0.nan	0.nan

Tadashi Kagotani
Senior Executive Officer, Director
Total Solution Business Division

Current Focus

Kagotani serves as a Senior Executive Officer of Total Solution Business Division for Nippon Refine Co., Ltd. for 7 years, where he is building up the strategies and strengthening the force of organization in the sales and the marketing of electronics industries.

Professional Background

2004~present: Nippon Refine Co., Ltd.

1983~2004: Nagase Co., Ltd. (Tokyo, Japan) Deputy General Manager for Fine process technology division.

2002~2004: Nagase FineChem (Singapore), Vice President, Director, Project Leader

This company provides Total Chemical Management Service to LCD and Semiconductors by purification and recycling chemicals related on these industries.

2000~2002: Nagase (Tokyo), Manager for Fine process technology division

1995~2000: Nagase Thailand (Thailand), General Manager for Chemical Division

Supply Chain Management to Japanese electronics assembly companies.

1990~1995: Nagase (Osaka), Acting Manager for Fine Chemicals division

1983~1990: Nagase (Tokyo), Sales representative for Bio Chemical division

Education

Osaka University (Osaka)

Majored in Applied Microbiology. Received a bachelor's degree in March 1983

Keio University (Tokyo)

Majored in Economics. A bachelor's degree anticipated in March 2012

Eizo Kobayashi

Chairman

ITOCHU Corporation

Born: January 7, 1949 in Fukui, Japan

Education: Osaka University
Bachelor of Solid State Physics

Job History:

April 1972	Joined C. Itoh & Co. Ltd. (Former name of ITOCHU Corporation)
March 2000	COO, Information Technology & Telecommunication Division General Manager, Information Technology Business Department Master of Net Valley
June 2000	Executive Officer
April 2002	Managing Executive Officer Deputy Chief Administrative Officer, Corporate Planning, Chief Information Officer, Master of Net Valley
April 2003	Managing Executive Officer, Corporate Planning, Affiliate Administration, General Affairs & Legal Chief Information Officer
June 2003	Managing Director
April 2004	Senior Managing Director
June 2004	President & C.E.O.
April 2010	Chairman

Nobuyuki Kasagawa
Executive Officer & COO
Aerospace & Industrial Systems Division
ICT & Machinery Company
ITOCHU Corporation

Born: January 6, 1959 in Osaka, Japan

Education: BE University of Tokyo, 1981
(Naval Architecture)
MBA Cornell University, 1987

Job History:

April 1981 Joined C. Itoh & Co. Ltd. (Former name of ITOCHU Corporation)

July 1987 ITOCHU Aviation, Inc., Los Angeles

April 1990 ITOCHU Aviation, Inc., New York

April 1994 ITOCHU Aviation, Inc., Seattle

April 1998 Manager, Aerospace & Electronic Systems

April 2002 General Manager, Aerospace Department

April 2006 COO
Aerospace & Electronic Systems Division
Aerospace, Electronics & Multimedia Company

April 2009 Executive Officer & COO
Aerospace & Industrial Systems Division
ICT, Aerospace & Electronics Company

April 2011 Executive Officer & COO
Aerospace & Industrial Systems Division
ICT & Machinery Company

Other Positions Currently Held

Director of the Board, Ener1, Inc. (NASDAQ, HEV)

Director of the Board, Ishikawa Seisakusyo Ltd. (Tokyo 1st section)

Member of the Defense Production Committee, Keidanren

Member of the Space Activities Promotion Committee, Keidanren

Director of the Board, Japan Satellite Positioning and Application Center



BIOGRAPHICAL SKETCH

MURARI SUVEDI



Professor and Senior Associate to the Dean

Dept of Community, Agriculture, Recreation and Resource Studies

College of Agriculture and Natural Resources

Michigan State University, East Lansing, MI 48824

Education: Ph.D. in Agricultural & Extension Education, Michigan State University, 1991
M.S. in Extension Education, University of the Philippines Los Baños, 1982
Diploma in Agricultural Education, Tribhuvan University, Nepal, 1976

Languages: English (Excellent), Nepali (Native speaker), and Hindi (good)

Key Qualifications:

Prior to his doctoral studies, Murari Suvedi worked as lecturer of agricultural extension at the Institute of Agriculture and Animal Science, Nepal for 11 years. He also coordinated the Pilot Extension Program for the Institute to serve the farmers of Nepal. He joined Michigan State University in 1990 as an Extension Specialist, focusing on staff development, program planning and evaluation. His current responsibilities include teaching courses on program development and evaluation, conducting evaluative research, and engaging in Extension and international agricultural development programs and activities. He serves as the coordinating liaison for the Michigan State University and Tokyo University of Agriculture partnership program. His research projects have focused on evaluation of food, agriculture and natural resources programs. He has served as evaluation consultant for projects funded by the World Bank, USAID, and UNDP/FAO. He has conducted evaluations of agricultural extension, rural development, rural poverty, environmental education, food marketing, and international education initiatives. He provides leadership in building evaluation capacity in food, agriculture, environment and natural resource management, and has offered program evaluation training/workshops for food and agriculture development professionals in Cambodia, Ecuador, India, Guatemala, Mexico, and Nepal. He offers semester-long multidisciplinary study abroad programs for Michigan State University students in Thailand. He served as Fulbright Senior Specialist to Nepal (2002) and Cambodia (2005), and as Fulbright Senior Scholar to Nepal (2006).

Professional Experience:

Senior Associate to the Dean, College of Agriculture and Natural Resources, Michigan State University, USA (2007 – present). Serves as point-person to promote partnership between MSU's College of Agriculture and Natural Resources and Tokyo University of Agriculture, Japan.

Professor, Department of Community, Agriculture, Recreation and Resources Studies, Michigan State University, USA (2005 – present): Teaches program development and evaluation, conducting applied research and evaluation of extension programs in agriculture and natural resources.

Assistant Dean, International Studies and Programs, Michigan State University, USA (2001–2004). Managing international programs and initiatives of Michigan State University.

Associate Professor, Department of Agricultural and Natural Resources Education and Communication Systems, Michigan State University, USA (1994 – 2004). Teaching courses on research methods, extension program development, and program evaluation; serving as evaluation specialist for MSU Extension.

Assistant Professor, Dept of Agricultural and Extension Education, Michigan State University, USA (1992 – 1994), Teaching and serving as extension specialist in Agricultural and Extension Education, Michigan State University.

Extension Specialist, Dept of Agricultural and Extension Education, Michigan State University, USA (1990 – 1992). Support professional development of Extension field staff and assist in program planning and evaluation.

Graduate Assistant, Department of Agricultural and Extension Education, Michigan State University, USA (1987 – 1990). Graduate assistant in Dept of Agricultural and Extension Education.

Assistant Lecturer and Lecturer, Institute of Agricultural Extension Tribhuvan University, Nepal (1976 – 1987). Teaching agricultural extension, rural sociology, and rural development.

Selected International Extension Activities:

Agricultural extension program development: Nepal, Cambodia, Mexico, East Timor

Research methods and data analysis training: India, Nepal, Cambodia, Mexico, Ecuador, Guatemala

Implementation of international education and training programs: USA, Japan

Extension training needs assessment and curriculum development: Nepal and Philippines

Developing a monitoring and evaluation system for extension program: Mexico and India

Additional International Engagement:

Collaborated with Indian Agriculture Research Institute on Evaluation Capacity Building in Rural Resource Management, 2006-07.

Offered Extension Management Training to national program leaders from India and East Timor, 2000.

Evaluation Consultant to Food and Agriculture Organization of the United Nations and Ministry of Agriculture, Mexico to evaluate Alliance for the Countryside (Alianza para el Campo), Mexico 1999.

Assisted in developing a monitoring and evaluation plan for a Sodic Soil Improvement Project in India, 1998.

Collaborated with Universidad Autonoma de Chapingo to offer a diploma course in "Rural Program Evaluation" to agricultural and rural development professionals in Mexico (1998-2000).

Developed "Student and Faculty Benchmark Study: Project Impact Monitoring Plan" for Nepal's IAAS/USAID/World Bank Project-II (1986-87).

Designed a study on the sustainability of Training and Visit System of Extension in Nepal while serving as a Research Consultant to Agricultural Projects Services Center, Nepal, 1986.

Served as Trainer, UNICEF/Nepal. Conducted training for Women Group Organizers in 1983.

Evaluator, Integrated Development Systems, Nepal. Evaluated the Panchayat Training Systems in Nepal, 1983.

Research and Evaluation Publications:

Author/co-author of 3 books, 2 evaluation manuals, and over 50 extension program evaluations

Frank Fear (Ph.D., Sociology, Iowa State University, 1977) has served Michigan State University for over 25 years in a variety of roles, academic and administrative. He currently serves as acting senior associate dean, College of Agriculture and Natural Resources; and as interim director, Bailey Scholars Program. He is president and CEO of The Greater Lansing Food Bank and a founding member of the Capital Area Food Security Coalition. Frank studies, writes, and teaches about forms of extraordinary change in organizational and community settings with focus on extraordinary change resulting from collaboration with higher education. His articles have appeared recently in *The Journal of Leadership Studies*, *Innovative Higher Education*, *Metropolitan Universities*, *the Journal of College and Character*, *About Campus*, and *Encounter*. Frank continues to be deeply involved in undergraduate education through the Bailey Scholars Program. He regularly teaches the introductory course for entering students and the capstone course for graduating students. Frank also co-designed and taught (at various times) all three graduate core courses in Resource Development. He is also a consulting scholar with the W.K. Kellogg Foundation, most recently in conjunction with the Food Systems Higher Education-Community Partnership

Dr. Joe Cousins is a Senior Academic Specialist and serves as Academic Advisor to Tokyo University of Agriculture Exchange students on a part-time in the Institute of International Agriculture (IIA) in the College of Agriculture and Natural Science. He has worked in IIA for the past eight years in various capacities.

Joe has also had joint (half time) appointment as the Coordinator for the Asian Pacific American Specialization Program in the College of Social Science where he has worked for four years.

Joe has been on campus since 1984 much of that time as Advisor in the Office for International students and Scholar. Interest areas include coordinating cross-cultural training activities and as an advocate on issues affecting international students, Asian Pacific American students, student of color, and campus-wide diversity outreach.

He has also published articles and presented at national and international conferences on issues related to cross-cultural communication and international education and ethnic diversity.

Joe was born and raised in Japan and has traveled extensively in Europe and Asia. His undergraduate and graduate degrees are from Kansas State University.

He is presently the Advisor to the Hmong American Students Association (HASA) and is Co President of the Asian Pacific American Asian Faculty & Staff Association, (APAAFSa).

Biography

Moriyuki Onishi

Senior Vice President (Member of the Board)

General Manager, Torayca Advanced Composites Division

Toray Industries, Inc.

•Date of Birth : December 27, 1947

•Education : Graduated from Tokyo University of Foreign Studies in 1972

•Professional Career

1972	Joined Toray Industries, Inc.
1988–1992	Sales & Marketing Director SOFICAR S.A., France
1992–1996	Chief Secretary to President Maeda of Toray Industries Inc.
1996–1999	General Manager Film Overseas Sales Marketing Dept.
1999–June 2002	General Manager Carbon Fibre Overseas Sales & Marketing Dept.
July 2002–June 2006	President & CEO Toray Composites (America), Inc., USA
July 2006–June 2011	Vice President (Member of the Board) General Manager, Torayca Division
July 2011–present	Senior Vice President (Member of the Board) General Manager, Torayca Advanced Composites Division

Masahiko(Mark)Kawamura

Toray Industries,Inc.

- 1981 Joined in Toray Industries,Inc.
- 1986 Stationed in TONG SHING INC(Taiwan)
General Manager
- 1996 Toray Industries,Inc.
Manager
Torayca Sales &Marketing Carbon Fibers Overseas Marketing Dept.
- 1998 Stationed in TORAY CARBON FIBERS AMERICA,INC(U.S.A)
Sales General Manager
- 2003 Toray Industries,Inc.
General Manager
Carbon Fibers Overseas Marketing Dept.
- 2004 Stationed in SOFICAR(France)
Senior Director of the board
Senior Director of Marketing and sales division
- 2009 Toray Industries,Inc.
General Manager
Torayca,Industrial Materials Dept.
China Business Development Dept.
Automotive Materials Strategic Planning Dept.
- 2010 Toray Industries,Inc.
General Manager
Torayca Division(Carbon Fibers and Prepreg Division)

Tokyo Rope Manufacturing Co., Ltd
Attendee's biography

Mr.Tanaka has been President of the company since 2002 through 2010,
Now Chairman of the board and acting as chief executive of the company.

Mr.Inose is President of the company since Jun.2010. Previously was responsible for consolidated corporate administration including human resources, general affairs, financing& accounting and planning.

Mr.Kurashige, one of the board members, has been with our company for 40years with engineering background, responsible for technology, R&D and engineering. Now as general manager of TCT division (Total Cable Technology = from steel to fiber, including software and hardware, //manufacturing, maintenance, inspection and solution), he is responsible for directing corporate strategic business development.

Mr.Satoh, also one of the board member, has been with our company for 40years and responsible for corporate administration including general affairs and human resource.

Mr.Shuto, joined TCT division in 2009, previously was with our fiber rope division. Having technical background, he conducts fiber rope and cable business including carbon fiber.

Mr.Yamamoto, just joined our company in July this year, was with global IT business for five years. Now he belongs to TCT division and responsible for business development of North America.

Mr.Yunokizaki has been in corporate strategic planning for 5 years.

Mr.Chiura has been conducting executive TCT activities, responsible for global strategic planning and operations



Carol Miller

Vice President of Global Business Development

Carol Miller, Midland Tomorrow's Vice President of Global Business Development, has had a career spanning almost three decades, including 25 years in the global chemical industry. Her strong mix of diverse business leadership skills has led to proven success in customer, supplier and asset management.

Carol joined Midland Tomorrow in September 2010. She is the leader of Midland Tomorrow's chemical industry attraction initiative. Carol is responsible for building and leveraging relationships with industry clients from around the world to help attract their jobs and investment to our growing chemical and advanced energy storage manufacturing area.

In addition, Carol maintains extensive contact with Midland's chemical and technology manufacturers, carrying on Midland Tomorrow's established practice of meeting proactively with these companies to help them develop new products, new customers and new markets. Currently, Carol is the primary lead on 14 separate business attraction and retention projects within the Midland area.

Prior to this position, Carol spent almost 25 years in various business units of The Dow Chemical Company, where she developed expertise in global business management and strategy development, asset optimization, and strategic negotiation. During her Dow career, she led three complex global businesses with profit and loss responsibility ranging from \$150 million to \$1 billion in revenue.

About Midland, Michigan

Midland, Michigan is a global hub of chemical and advanced energy manufacturing, home of the world headquarters of The Dow Chemical Company and Dow Corning Corporation. In addition to their headquarters, both companies maintain significant manufacturing plants in Midland, and they are scaling up new ventures in alternative energy manufacturing. Dow Solar Solutions (manufacturing solar roof shingles for residences) and Dow Kokam Advanced Battery Group (manufacturing lithium-ion batteries for hybrid vehicles) are together projected to create over 2,000 jobs locally. In addition, Japan-based Ube Industries has partnered with The Dow Chemical Company to create Advanced Electrolyte Technologies LLC. This joint venture will manufacture and market formulated electrolytes for lithium-ion batteries in energy storage applications.

Midland Tomorrow

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Shusheng Wang

SERVICE AREAS

Business

- Mergers + Acquisitions
- China
- Corporate, Securities + Commercial Transactions
- International + Emerging Markets
- Automotive
- Intellectual Property
 - Information Technology + Cyberlaw
 - Licensing
 - Patents

Governments + Nonprofits

- Intellectual Property
 - Information Technology + Cyberlaw
 - Licensing
 - Patents

Global Reach

- China

EDUCATION

- Washington University School of Law, J.D.
- People's University of China, Beijing, PRC, LL.M.
- Shandong University, Jinan, PRC, LL.B.

BAR ADMISSIONS

- Michigan

COURT ADMISSIONS

U.S. District Court

- Eastern District of Michigan

U.S. Tax Court



Principal

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wang@millercanfield.com

Shusheng Wang is the firm's Co-Director for Global Business and a member of the firm's China practice. His expertise involves international corporate transactions, mergers and acquisitions, corporate governance, tax planning, transfer pricing and litigation. He also has extensive experience in joint ventures, technology transfers, off-shore structures, as well as products and services outsourcing.

He currently represents over 60 Chinese enterprises conducting business in the United States and is assisting multiple U.S. firms in expanding their business in China. These companies include automotive, pharmaceutical, life science, battery manufacturing and other industries.

Shusheng Wang was a member of the General Motors Corporation legal staff for 10 years. While at GM, he was primarily responsible for legal matters related to GM's joint ventures in China, including Shanghai GM, Jinbei GM, Guangxi Wuling GM and Shandong Dongyue SGM. He was also responsible for GM's global transfer pricing strategies and implementation and advised on the U.S. taxation of international operations, foreign tax credit issues, global repatriation planning, as well as IRS audits.

He is a former visiting scholar at Duke University (1991-1993), an assistant research fellow of the Chinese Academy of Social Science (1988-1991) and an assistant professor at the People's University of China (1986-1988).

EXPERIENCE

Developed and implemented global vehicle distribution and component sales agreements. Drafted cost sharing agreements and technology licensing agreements. Advised on contract manufacturing

Shusheng Wang

LANGUAGES

- Mandarin

arrangements, capacity swap and intercompany rebill procedures.

Conducted due diligence for acquisition of an automotive supplier in China.

Advised U.S. clients on corporate structures in China including WFOE, FICE, EJVs, CJVs and Representative Offices.

Advised U.S. companies on corporate, tax, labor, import/export, foreign currency and IP issues in China.

Advised Chinese companies on corporate, tax, employment, immigration, IP and dispute resolution issues in the U.S.

Represented Chinese companies in litigation and arbitrations in the U.S.

Assisted Chinese companies in acquiring automotive assets and other assets in the U.S.

REPRESENTATIVE MATTERS

- Chinese Company Automotive Acquisition
Assisted a Chinese company in the acquisition of automotive production lines in the U.S., Canada and U.K.
- Chinese Company Patent Litigation
Represented a Chinese company in a patent infringement lawsuit in the U.S. court.
- Chinese Investment Group Acquisition
Represented Beijing-based Pacific Century Motors, Inc. on its acquisition of Nexteer Automotive from General Motors Co.

PROFESSIONAL ACTIVITIES

- State Bar of Michigan
- American Bar Association
- Detroit Chinese Business Association, Advisory Council

HONORS + AWARDS

- Ford Foundation, Ford Foundation Scholarship
- Washington University, Washington University Scholarship
- University of Utah, FHP Research Fellowship

Shusheng Wang

- Shandong University, China, selected as one of ten Outstanding Overseas Alumni, 2008

PUBLICATIONS

Authored and co-authored five books and over thirty articles in Chinese and English.

Greater Detroit Chinese-American News Weekly, Columnist, 2000-present

SPEECHES

Spoke at various business and professional conferences in the U.S., China and Mexico, 2006-2009

Conducted seminars on U.S. business law and taxation for delegations from the State Administration of Taxation of PRC, Shanghai Tax Bureau, Shenyang Customs, Shandong Automotive Industry Association and Chongqing City Government, 1998-2006

Performed translations for meetings between IRS officials and Chinese tax authorities, 2003-2005

Lectured on American political and legal system for senior Chinese officials of the Central Government of PRC, 1991

Organized international conference "The United States and Asia Pacific Region in the Twentieth Century," Beijing, 1991

SEMINARS + EVENTS

- Update on China-U.S. Business Issues
- China 2.0

ARTICLES

- Acquiring Businesses in the USA (Chinese)
- Doing Business in North America (Chinese) (Volume 1 - United States)
- High Stakes Sleuthing: What You Should Know About Protecting Your Trade Secrets
- Automotive Guide (Chinese)



Shusheng Wang

NEWSLETTERS

- Hot Points Special Edition China
- Hot Points Fall 2010

NEWS

- Miller Canfield Advises Chinese Company in Acquisition of Nexteer Automotive
- Shusheng Wang Elected a Principal of Miller Canfield
- Shusheng Wang Joins Miller Canfield Expanding the Firm's China and International Business Practices

Basic Japanese Phrases

Hello.	Konnichiwa. (<i>kon-nee-chee-WAH</i>)
How are you?	O-genki desu ka? (<i>oh-GEN-kee dess-KAH?</i>)
Fine, thank you.	Genki desu. (<i>GEN-kee dess</i>)
What is your name?	O-namae wa nan desu ka? (<i>oh-NAH-mah-eh wah NAHN dess-KAH?</i>)
My name is ____ .	Watashi no namae wa _ desu. (<i>wah-TAH-shee no nah-mah-eh wa _ dess</i>)
Nice to meet you.	Hajimemashite. (<i>hah-jee-meh-MOSH-teh</i>)
Please. (request)	Onegai shimasu. (<i>oh-neh-gigh shee-moss</i>)
Please. (offer)	Dōzo. (<i>DOH-zo</i>)
Thank you.	Dōmo arigatō. (<i>doh-moh ah-ree-GAH-toh</i>)
You're welcome.	Dō itashi mashite. (<i>doh EE-tah-shee mosh-teh</i>)
Yes.	Hai. (<i>HIGH</i>)
No.	lie. (<i>EE-eh</i>)
Excuse me.	Sumimasen. (<i>soo-mee-mah-sen</i>)
I'm sorry.	Gomen-nasai. (<i>goh-men-nah-sigh</i>)
Goodbye. (long-term)	Sayōnara. (<i>sa-YOH-nah-rah</i>)
Goodbye. (informal)	Sore dewa. (<i>SOH-reh deh-wah</i>)
Good morning.	Ohayō gozaimasu. (<i>oh-hah-YOH go-zigh-moss</i>)
Good evening.	Konbanwa. (<i>kohm-bahn-wah</i>)
Good night (to sleep)	Oyasuminasai. (<i>oh-yah-soo-mee-nah-sigh</i>)
I can't speak Japanese [well].	Nihongo [yoku] hanasemasen. (<i>nee-hohn-goh [yo-koo] hah-nah-seh-mah-sen</i>)
Do you speak English?	Eigo o hanasemasuka? (<i>AY-goh oh hah-nah-seh-moss-KAH?</i>)
Is there someone here who speaks English?	Dareka eigo o hanasemasuka? (<i>dah-reh-kah AY-goh oh hah-nah-seh-moss-KAH?</i>)
Help!	Tasukete! (<i>tah-soo-keh-teh!</i>)
Look out!	Abunai! (<i>ah-boo-NIGH!</i>)
I don't understand.	Wakarimasen. (<i>wah-kah-ree-mah-sen</i>)
Where is the toilet?	Toire wa doko desu ka? (<i>toy-reh wah DOH-koh dess kah?</i>)