University of Michigan RFP Bicentennial Third Century Expo Event Planning G-052715-01-KG

Attachment C - Supplier Information & RFP Questionnaire

TAB - SUPPLIER INFORMATION

Please provide your responses to all criteria in the blue cells below

Section / Question #	Section / Question	Supplier Response
1.0	**Company Information**	
1.1	*General*	
	Supplier Name	BlueWater Technologies Inc.
	Date Established	1987
	Headquarters Location	24050 Northwestern HWY, Southfeild, MI 48075
	Name of CEO	Jeffery Day
	Name of President	Sue Schoeneberger
	Name of VP of Sales	Paula Lomax & Jim Crowley
1.2	*RFP Contact*	
	Contact Name	Mark F. Wilson
	Contact Title	Creative Director
	Contact Email	mwilson@bluewt.com
	Contact Phone – Office	248-356-4399
	Contact Phone – Cell	616-560-4108
	Contact Fax	248-351-2227
	Supplier Remit to Street Address	24050 Northwestern HWY, Southfeild, MI 48075
	Supplier City/State/Zip Address	24050 Northwestern HWY, Southfeild, MI 48075
	Supplier Street Address	24050 Northwestern HWY,
	Supplier City/State/Zip Address	Southfeild, MI 48075
	Supplier Web Site Address	www.bluewatertech.com
1.3	*Financial Information*	
	Federal Identification Number	#382588749
	Dunn & Bradstreet Number	#147355747
	Payment Terms	1%10, Net 30

2.0	**Supplier Diversity Program** *Background: The University of Michigan encourages suppliers to become involved in our Supplier Diversity Program. To qualify as one of the business classifications your company must be more than 50% owner, controlled and actively managed by a person meeting those requirements.*	
2.1	State your company's status (select from dropdown):	Women-Owned Business Enterprises
2.2	Does your company currently have a Supplier Diversity Program in place? (select yes or no from dropdown)	No
2.3	If yes, please provide the name and telephone number of Supplier's Program Coordinator.	
2.4	Identify any and all Second Tier Business Relationships or First Tier Business Relationships Supplier has with Minority, Women, and handicapped owned and operated businesses.	

3.0	**Client References** *Overview: Please provide the contact information and client background for 3 client references in the space below. Submit references for clients that are most similar to the services being proposed for University. University prefers that at least two or more references are higher education/healthcare institutions.*	
3.1	**Reference 1**	
	Name of Client Company	Michigan State University
	Client Contact Info:	
	Contact Name	Gary Wilson
	Title / Position	Director of Alumni Relations
	Email	wilsong@msu.edu
	Phone	517-884-1047
	Address	University Advancement- Spartan Way 535 Chestnut Road, Room 300 East Lansing, MI 48824
	Client Engagement Overview:	
	Contract Start/End Date	April 2015 -October 2015
	Summary of Project	Capitol Campaign Kick Off
	Size of Contract	
	Number of employees / users covered under contract	60+ incuding Local IATSE Stage Hands
	Please provide an overview of the scope of the agreement	Design, Project Management, Full AV Production Support- Custom Score Composed for the event performed live with 100 piece orchestra. Also Temporary Structure with clear roof and ends erected with full AV production services
3.2	**Reference 2**	
	Name of Client Company	Oakland University
	Client Contact Info:	
	Contact Name	George Preisinger
	Title / Position	Assistant Vice President
	Email	preising@oakland.edu
	Phone	(248) 370-2127
	Address	Oakland University-Rochester, Michigan 48309-4401
	Client Engagement Overview:	
	Contract Start/End Date	April 2011- November 2011
	Summary of Project	Oakland Univeristy Presidential Debate

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Section / Question #	**Section / Question**	**Supplier Response**
	Size of Contract	$100,000.00 +
	Number of employees / users covered under contract	60+ incuding Local IATSE Stage Hands
	Please provide an overview of the scope of the agreement	BlueWater Provided all Flooring, carpeting, softgoods, gigging, diplays, sources & audio CNBC Provided Video Truck, Scenic & Lighting
3.3	**Reference 3**	
	Name of Client Company	Grand Valley State University
	Client Contact Info:	
	Contact Name	Nora English
	Title / Position	Director of Special Events and Donor Relations
	Email	
	Phone	(616) 331-6741
	Address	Grand Valley State University L.V. Eberhard Center, 9th floor 301 Fulton St. West Grand Rapids, MI 49501-1945
	Client Engagement Overview:	
	Contract Start/End Date	Jan 2015-June 2015
	Summary of Project	Grand Valley University Foundation
	Size of Contract	$75,000.00+
	Number of employees / users covered under contract	40+ incuding Local IATSE Stage Hands
	Please provide an overview of the scope of the agreement	Design, Project Management, Full AV Production Support